

Win role plays conflicts & power, deal with
boss & colleagues, learn the psychology of
communication & power of rhetoric

OFFICE SADOMASO

**DOMINANCE GAMES &
SUBMISSION RITUALS**

Simone Janson (ed.)



Office SadoMaso - Dominance Games & Submission Rituals

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Authors Overview

Stefanie Rehm

Chris Wolf

Heinz Jiranek

Isabel Nitzsche

Roland Jäger

Petra Schächtele-Philipp

Peter Kensok

Markus Hornung

[Dr. Matthias Nöllke](#)

[Oliver Schumacher](#)

[Dr. Cornelia Topf](#)

[Klaus Schuster](#)

[Simone Janson](#)

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Introduction: Information, Experiences of Success, Inspiration - you'll find all that in this Book

Dear readers,

glad we could convince you of the 4th, significantly extended edition, like thousands of readers before. Because this book makes your success tangible: In the following pages, you will not only encounter expert knowledge, but also a wealth of practical tools and resources that can help you achieve your goals and realize your full potential.

Achieve Goals Interactively: Awards, Press Reviews, Customer Feedback

For its interactive concept, the publisher was not only awarded the Global Business Award as Publisher of the Year by Corporate Vision Magazine and supported by the Minister of State for Culture and Media of the Federal Republic of Germany, but also repeatedly recognized in renowned media such as **ZEIT**, **Süddeutsche**, **personalmagazin**, or the special magazine **Personalführung**. For example, the **FAZ**, one of the most influential Newspapers in Germany, attests to us "good actionable tips" and customers like the **Press and Information Office of the German Federal Government** are enthusiastic. You can find many more reviews as well as information on free review copies at <https://best-of-hr.com/press/>.

Renowned experts from various fields - overview in the table of contents - have compiled their expertise and experiences to provide you with valuable insights and advice, practical and condensed. As a reader, you will also receive working materials as part of your book purchase, which you can download for free at <https://best-of-hr.com/academy/>. In addition, workbooks are available to help you reflect on the inspirations from this book.

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Effective Employee Motivation: 7 Tips for Performance Incentives

// By Stefanie Rehm

Best of HR – Berufebilder.de®-Autor Markus Hornung has pointed out how important [good leadership for the motivation of employees](#) and the success of a business. Also important: incentives. How can employees be motivated?

7 tips for effective employee motivation

The motivation of employees is the essential basis for success in the company. Motivated colleagues work more purposefully, more efficiently and, above all, better together in teams.

Employers and managers should therefore take the following seven tips to the top of their priorities list.

1. create incentives

A salary increase motivates quite definitely, but sometimes also a bonus, a bonus, a special commission. More and more, companies are creating incentives through incentives that benefit all employees.

The Christmas party is indeed such an incentive, but is more or less a tradition. However, anyone who in the meantime invites his employees on a trip - possibly even during a working day - creates an unforgettable experience. It's important that those teams (usually up to a dozen colleagues) do something together that works together and works together.

2. Compliments and public commendations

Praise does not cost anything, but it is very powerful. Every professional needs feedback. The appraisal by the boss is one of the most important feedback reports.

The praise has to be given in a matter of circumstances and in a performance-oriented way, as well as in a timely manner, it can be expressed in a certain framework (company meeting, small celebration). Important: A praise must be felt by all other employees (not only the person to be praised) as just.

3. Coaching by the boss

Employees can be motivated very well through targeted instruction, especially when the business runs a little sluggish.

If the focus is only on problems and almost unsolvable tasks, the boss's experience is like a magic. It creates optimism and energy.

4. Equal treatment and justice

These two motivation means may be mutually exclusive, since the employees are not all the same. It is therefore all the more important that they feel just, appropriate and thus equally treated.

A motivation brake of the first quality, on the other hand, is subtle bossing (bullying by the boss), which should, on the contrary, ensure that the employees also treat each other well.

5. Give away free tickets

Freikarten to events are among the incentives, but to those who can enjoy employees in the circle of their family. Once again, the motivation is strongest if the employee receives at least a couple of hours of leave.

Important: It must be an event, which the employee may have long desired.

6. Tasks with claim

Employees also want to be challenged and can be motivated by a challenging but solvable task.

This task can, but does not have to, involve a bonus. Most people just want to show in the workplace "that they can do it".

7. Talking is silver, listening is gold

Anyone interested in the needs of their employees wins their hearts. This does not have to be private gossip, unless it burns the person concerned on the heart.

Everyday, however, are the worries that connect employees with their profession. For this, the boss should always have an open ear.