

**Martin Sebastian Scheuplein**

## Valuing and incorporating cultural differences in multicultural groups

An example of working with Indian cultural counterparts

**Thesis (M.A.)**

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## **Valuing and incorporating cultural differences in multi-cultural groups**

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Ruprecht-Karls-Universität Heidelberg  
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Institut für Ethnologie

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"One has to recognize that countries and people differ in their approach and their ways of living and thinking. In order to understand them we have to understand their way of life and approach. If we wish to convince them, we have to use their language as far as we can, not language in the narrow sense of the word, but the language of the mind."

- Jawaharlal Nehru

## 1. Introduction

During my time in India in the winter of 2007, I had the chance to work at the GTZ office (German agency for technical development cooperation GmbH) in New Delhi. My internship there took place in the department of 'microfinance', where I had the chance to experience directly the multicultural interactions in a group of people from two different countries. As German and Indian employees were working together, we had to cooperate with each other in order to work effectively and agree on a common direction. From this interaction experience and from seeing the different approaches to work, my desire to learn about the intercultural aspects of work groups grew. I have been specifically interested in how to improve the interpersonal interaction process of people from different cultural backgrounds. Based on my work as a trainer for youth groups before and after my stay in India, I aimed to combine this experience with the previous question and sought to propose a generalized solution on how a facilitator can improve the interpersonal interaction process within a group of participants coming from different cultural backgrounds, and specifically for groups with people from India.

This work therefore explores the implications of culture for multicultural groups and suggests ways of recognizing cultural differences with the aim of incorporating them into the group structure in the long run. In order to build an effective and supporting intercultural team, the cultural differences need to be acknowledged and not glossed over, so that the group can build on these strengths to find innovative and creative solutions. On the premise that group participants develop stereotypical assumptions about the cultural other that may hinder the communication and interaction process, this work sets out to suggest solutions to this problem. In this context, the current approaches to intercultural group work are insufficient and ineffective because they not only lack the theoretical background that helps to foster the understanding of cultural differences, but also fail to integrate the implications of these insights into an approach for the effective development of the group. To this purpose, the general aim of this paper is to lay out ways in which culturally diverse groups differ in their usual phases of group dynamics and to suggest ways of enhancing the team building process so that the group can pass smoothly through its problematic stages and reach its full