

# A Theory of Public Opinion



# A Theory of Public Opinion

## Francis Graham Wilson

With a new introduction by **H. Lee Cheek, Jr.** 



Originally published in 1962 by Henry Regnery Company

Published 2013 by Transaction Publishers

Published 2017 by Routledge 2 Park Square, Milton Park, Abingdon, Oxon OX14 4RN 711 Third Avenue, New York, NY 10017, USA

Routledge is an imprint of the Taylor & Francis Group, an informa business

New material this edition copyright © 2013 by Taylor & Francis.

All rights reserved. No part of this book may be reprinted or reproduced or utilised in any form or by any electronic, mechanical, or other means, now known or hereafter invented, including photocopying and recording, or in any information storage or retrieval system, without permission in writing from the publishers.

Notice:

Product or corporate names may be trademarks or registered trademarks, and are used only for identification and explanation without intent to infringe.

Library of Congress Catalog Number: 2012006409

Library of Congress Cataloging-in-Publication Data

Wilson, Francis Graham, 1901-1976.

A theory of public opinion / Francis Graham Wilson ; with a new introduction by H. Lee Cheek, Jr.

p. cm. Includes index. Originally published: Chicago : H. Regnery Co., 1962, in series: Philosophical and historical studies ; v. 2. ISBN 978-1-4128-1501-7 1. Public opinion. I. Title. HM261.W55 2012

303.3'8--dc23

2012006409

ISBN 13: 978-1-4128-1501-7 (pbk)

## **CONTENTS**

Introduction to the Transaction Edition <i>H. Lee Cheek, Jr.</i> Acknowledgments A Preface and an Explanation		vii xv
		xvii
	Part I. The Historical Inquiry	
Chapter 1	In Quest of a Public	3
T	The Great Ideas: A Converging Stream	19
*	The Necessary Institutions of Public Opinion	40
	Part II. The Modern Inquiry	
Chapter 4.	The Emergence and Shaping of the Study of	
1	Public Opinion	73
Chapter 5.	Controversy, Tradition, and Culture	95
1	The Quality of Opinion	122
Chapter 7.	Systematic Techniques	148
Par	T III. GROUPS AND THE ORDERING OF OPINION	
Chapter 8.	Public Opinion and the Intellectuals	179
1	The Middle Class	200
*	The Proletarian Definition	227
	Part IV. Assessments and Conclusions	
Chapter 11.	The Situation of the Common Man	253
*	Theory for Tomorrow	271
Index		297



### INTRODUCTION TO THE TRANSACTION EDITION

H. Lee Cheek, Jr.

#### Overview

Francis Graham Wilson (1901-1976), an eminent political scientist, a lifelong scholar of public opinion, and a central figure in the postwar American conservative intellectual movement, was born near Junction, Texas, to Horace Ernest and Stella Jane (Graham) Wilson. He graduated from the University of Texas in 1923, and earned a master's degree in political science the following year. He spent a year as a teaching fellow at the University of California, and a year as an instructor at Fresno State College, before pursuing doctoral studies at Stanford University. After earning his doctorate in political science at Stanford in 1928, he accepted a position at the University of Washington. While serving on the faculty, Wilson was a member of the Executive Committee of the American Political Science Association (1937-1940). During this period he was awarded a Social Science Research Council fellowship to study international labor relations. This research, which grew out of his dissertation, was published as *Labor in the League System* by Stanford University Press in 1934. His The Elements of Modern Politics, a theoretical introduction to the study of government directed against the pursuit of "political authoritarianism," appeared two years later.

In 1939 Wilson accepted a position at the University of Illinois, where he would remain until 1967. The transition marked the most

significant period of his scholarship and teaching. During his tenure at Illinois, Wilson assumed a nationally prominent role in promoting the study of political philosophy and humane learning, while also mentoring many students. He would serve as department chairman from 1953-1957. His publications during this period include The American Political Mind (1949), a textbook that articulated many of Wilson's central arguments about the nature of the American regime; The Case for Conservatism (1951), one of the first defenses of the conservative mission in politics by a postwar writer, which appeared two years before Russell Kirk's The Conservative Mind (1953) and similarly defended a conservatism grounded in tradition rather than ideology; A Theory of Public Opinion (1962), a major critique of behaviorist methodologies in political science; and Political Thought in National Spain (1967), a work dedicated to reclaiming the enduring insights in the Spanish political tradition. Wilson also wrote two hundred scholarly articles and book reviews.

After retirement from the University of Illinois in 1967, Wilson taught at Long Island University from 1967-1970, before moving to Washington, D.C. In Washington, he was a member of the Cosmos Club and he became more involved in political activism, serving as president of Accuracy in Media, Inc., and the Committee on Constitutional Integrity, and as chair of the Catholic Commission on Intellectual and Cultural Affairs.

Since Wilson's death in 1976, three new or revised volumes of his scholarship have appeared as part of Transaction's ongoing series devoted to introducing Wilson to a new generation of scholars. These volumes include a new edition of *The Case for Conservatism* (1990); *Political Philosophy and Cultural Renewal* (2001), a collection of Wilson's scholarly articles; and, *Order and Legitimacy* (2004), a revised and extended version of his earlier work on Spanish political thought.

#### Challenging the Behavioral Ascendancy

Francis Graham Wilson was a leading student of American politics, political thought, and public opinion. While a major figure in American political science during the middle period of the twentieth century, he was reluctant to accept every alleged improvement or new methodology in the study of politics, even as he affirmed the need for the continued refinement and the advancement of knowledge.<sup>1</sup> Over time, Wilson increasingly questioned the drift of American political science away from what may be described as the discipline's inherited philosophical moorings into a distinctly behavioral-orientated academic enterprise. In no area, Wilson argued, had political science generally, and democratic theory in a more refined manner, become less reflective than in the study of public opinion. As both a witness to the "revolution," and as an erudite critic of the evolution of American political science, Wilson derided the new, uncritical reliance upon statistical methods and the lack of attention to the formal, institutional structures in the study of politics. Behavioralism possessed the capacity to advance the study of politics, but its limitations were becoming exceedingly apparent, according to Wilson:

The study of public opinion has almost become in recent times a province of the behavioral scientists. Part of the revolution of the behavioral sciences has been the development of impressive techniques for the study of the public mind. The present writer has no quarrel except in detail with the quantitative study of public opinion. Still, there seem to be areas where there is little respect for the privacy of an individual, or for his status as a rational person with irrational tendencies. His right to know what use is to be made of the opinionative, attitudinal, or emotional material that is taken from him, it seems, is not always respected. Especially is this true where there are ideological and evaluative differences between the technician and the laboratized individual.<sup>2</sup>

In *A Theory of Public Opinion*, Wilson provides an enduring critique and refutation of the excesses of the behaviorist impulse, while affirming the historical and theoretical significance of the idea of public opinion for popular rule. Wilson was not opposed to the contributions of the prevailing behaviorist methodologies. However, he recommended the inclusion of all available sources of analysis in order to fully comprehend the relationship between public opinion and republican government. Wilson argued that the root of the problem lay in the inability of the "empirical technician" to "accept the idea of the legitimacy of philosophical inquiry."<sup>3</sup> In his endorsement of the combining of all approaches to public opinion—historical, philosophical, and empirical—to augment a more complete presentation and application of scholarship, Wilson urged a "reconciliation" among the advocates of classical and behavioral studies of public opinion.<sup>4</sup> A contemporary exponent of Wilson's approach to public opinion, Slavko Splichal, has х

accurately described Wilson as a "convergence" theorist of public opinion studies, who articulated a confluence of belief "based on different principles, interests, and methods of government adapting to public opinion—so that either public opinion actually supervises government and its policies or government supervises public opinion and monitors whether it enjoys the trust of the citizens."<sup>5</sup> In chapter seven, entitled "Systematic Techniques," Wilson articulates his theory of convergence, opining that "[p]ublic opinion by itself cannot be the only standard of political action. There is always a theory of human behavior behind it, and in the end public opinion is itself a technique by which such a conception shares in the creation of public policy."<sup>6</sup>

#### Wilson and the Recovery of Public Opinion

This volume represents the most complete introduction to Wilson's extensive scholarship on the evolution and role of public opinion in democratic political life. Part I surveys the historical development of public opinion and political institutions. Formal political participation preceded the concept of public opinion in almost all instances, Wilson argued. The idea of public opinion and the value of the idea come later. Public opinion is only conceivable when political opinion in theory becomes determinative for the actions of the involved public in practice. If public opinion is understood as a political force, Wilson urged that we must believe that opinion has value in itself, and that it is "a process operating within the public [that] is by definition to be distinguished from those who rule."<sup>7</sup>

Accordingly, the search for meaning becomes a central problem for the political scientist or political leader who wishes to understand public opinion. The contemporary student of the idea of public opinion must pursue such a clarification because, Wilson writes, "[t]he quest for meaning in the symbols associated with the study of public opinion is torn between those who believe it is somehow possible to say something *ought to be* and those who are mainly, if not exclusively, concerned with utilizing the vast modern array of quantitative techniques simply in order to find out what actually *is*."<sup>8</sup>

Wilson proceeds to assess the roles of consent, participation, and the historical elements in public opinion, including natural law and theological and political theories, and how the exclusion of these contributing elements to the idea of public opinion has immensely broadened the influence of contemporary behaviorist public opinion research. Wilson believed in the inclusion of values into the field of study, arguing that "[c]entral to any theory of public opinion is a conception of value formation," thereby aligning himself with the earlier contributions of Walter Lippmann and Jacques Maritain in opposition to the advocates of scientific theory as the only measure of public opinion, exemplified in the work of John Dewey and his epigones.<sup>9</sup> Wilson suggested that scientific valuations guided by scientific method would supersede moral and natural law valuations as a restriction upon the function of public opinion. Unfortunately, Wilson opined that if the seminal, consanguineous concepts of popular rule and institutions were not assimilated into all assessments, public opinion theory would concede that there was little absolute truth and moral value in the conduct of the state, placing governmental activity largely outside the realm of ethics.

Part II analyzes the development of what constitutes the public, the authentic sentiments of the citizenry, and the complexity of assessing the idea of public opinion. The delineation and elucidation of a definition of the public was essential to the idea of public opinion because "[t]he public is the locus where the drift of symbolism in mass attitudes is arrested by effective decision."<sup>10</sup> For Wilson, the public is a political and social concept involving groups and the state, but more fundamentally the citizenry.

In Part III, Wilson provides a theory for understanding the contributing elements to public opinion, and those sources of interpretation that might discourage a clearer understanding of the genuine views of citizens. One potential source of the current misunderstanding is the influence of psychology upon studies in public opinion research. Wilson suggested that psychology tended to view opinion as a neutral structure or emotional response with some reflective thinking. Instead, Wilson urged the revisiting of the formation of customary habits of thought, and to a limited extent, political tradition. Indeed, Wilson believed custom may be considered evidence of opinion. Opinion is essentially a matter of attitude, he suggested. First come feelings, then sentiments (feelings guided by rational analysis), and then attitudes or patterns of reaction. Attitudes are an organization of feeling and sentiment into consistent groups.

In the formation of public opinion, Wilson identified many key factors of influence that are certainly in accord with the tenor of pres-

#### xii INTRODUCTION TO THE TRANSACTION EDITION

ent-day research in public opinion. He posited that the concept of opinion must be distinguished from the government itself, and that the evaluation of the role of government was even more central. The role of the idea of public opinion must flow from the citizenry, or the public, and when this transpires public opinion emerges. The public, with its opinion, becomes a factor in political control.

Part IV is a commentary on the future of public opinion in American politics. Wilson is most concerned about the nature of the American voting public; the incumbent lack of political participation; and, problems in the formation of opinion. The contemporary student of the idea of public opinion must acknowledge that majority opinion is not synonymous with public opinion. Public opinion, rightly understood, must incorporate both majority and minority opinion. On the other hand, democratic political life has a central problem in accurately detecting and interpreting dominant attitudes. As an advocate of majority rule, Wilson argued that although majority rule is not ethically superior, it is essential to deliberative decision-making.

The substantive importance of a convergentist view of public opinion to popular rule cannot be diminished, although this mode and concept of participation must be examined anew, given the continuing challenges to American politics. Framing his insight in a distinctly American manner, Wilson combined the most salient aspects of American political thought into a theory of public opinion that is both an endorsement of the role of public opinion, as well as an appraisal of the limitations of purely behaviorist interpretive models. In the process, Wilson helped refine our understanding of republican government, but more importantly, the limits of both mechanistic understandings of public opinion and excessively majoritarian, anti-deliberative notions of popular rule.

#### Works by Francis Graham Wilson on Public Opinion

#### **Books, Manuscripts and Edited Volumes:**

- The Elements of Modern Politics. New York: McGraw-Hill Book Company, 1936.
- A Theory of Public Opinion. Chicago: Henry Regnery Company, 1962; reprint, Westport, Connecticut: Greenwood Press, 1975; reprint, New Brunswick, New Jersey: Transaction Publishers, 2013 (with new introduction by H. Lee Cheek, Jr.).

- Political Philosophy and Cultural Renewal: Collected Essays of Francis Graham Wilson. Edited by H. Lee Cheek, Jr., M. Susan Power, and Kathy B. Cheek. New Brunswick, New Jersey: Transaction Publishers, 2001.
- "Tolerance and Consensus." Francis J. O' Malley Papers, University of Notre Dame Archives [Unpublished manuscript].
- "The Christian Intellectual." Five Radio Lectures, Station WILL, University of Illinois, November 1958 [Excerpt published as "The Christian Intellectual," *Modern Age*, Volume 5, Number 4 (Fall 1961), pp. 361-372].
- "Catholic Approaches to Public Opinion." Series of lectures delivered at Loyola University of Chicago, March 1962 [Revised and unpublished monograph-length manuscript "The Catholic and Public Opinion," in Francis Graham Wilson Papers, University of Illinois Archives].

#### Articles:

- "The Pragmatic Electorate." *American Political Science Review*, Volume 24, Number I (February 1930), pp. 16-37.
- "Concepts of Public Opinion." *American Political Science Review*, Volume 27, Number 3 (June 1933), pp. 371-391.
- "The Inactive Electorate and Social Revolution." *Southwestern Social Science Quarterly*, Volume 16, Number 4 (March 1936), pp. 73-84.
- "Peace and War Attitudes of the Authoritarian States." *Proceedings of the Institute of World Affairs*, Volume 15 (1938), pp. 37-42.
- "James Bryce on Public Opinion: Fifty Years Later." *Public Opinion Quarterly*, Volume 3, Number 3 (July 1939), pp. 420-435.
- "Political Suppression in the Modern State." *Journal of Politics*, Volume 1, Number 3 (August 1939), pp. 237-257.
- Review of Robert C. Brooks, Bryce's "American Commonwealth" Fiftieth Anniversary (New York: MacMillan Company, 1939), in Annals of the American Academy of Political and Social Science, Volume 208 (March 1940), pp. 226-227.
- "James Bryce: The Years of Reaction." *Journal of Social Philosophy*, Volume 5, Number 3 (April 1940), pp. 232-241.
- Review of Harold D. Lasswell, *Democracy Through Public Opinion* (Menasha, Wisconsin: George Banta Publishing Company, 1941), in *Annals of the American Academy of Political and Social Science*, Volume 217 (September 1941), p. 174.
- "The Federalist on Public Opinion." Public Opinion Quarterly, Volume 6, Number 4 (Winter 1942), pp. 563-575 [reprinted in Communications and Public Opinion: A Public Opinion Quarterly Reader (New York: Praeger, 1975), pp. 500-512; and as Chapter Twelve of Political Philosophy and Cultural Renewal (pp. 191-203)].
- "Tradition and Propaganda." *Journal of Politics*, Volume 5, Number 4 (November 1943), pp. 391-406.

#### xiv INTRODUCTION TO THE TRANSACTION EDITION

- "Public Opinion in the Theory of Democracy." *Thought*, Volume 20, Number 77 (June 1945), pp. 235-252.
- "Public Opinion and the Intellectuals." *American Political Science Review*, Volume 48, Number 2 (June 1954), pp. 382-339.
- "Public Opinion: Theory for Tomorrow." *Journal of Politics*, Volume 16, Number 4 (November 1954), pp. 601-622.
- "Public Opinion and the Middle Class." *Review of Politics*, Volume 17, Number 4 (October 1955), pp. 486-510.

#### Notes

1. For a succinct presentation of the myriad, interconnected scholarly controversies in American political science, see James Farr, "Political Science," *The Modern Social Sciences*, ed. Theodore M. Porter, and Dorothy Ross (Cambridge: Cambridge University Press, 2003), pp. 306-328; and, John G. Gunnell, *Imagining the American Polity: Political Science and the Discourse of Democracy* (University Park: Pennsylvania State University, 2004).

2. Francis Graham Wilson, *A Theory of Public Opinion* (New Brunswick, New Jersey: Transaction Publishers, 2013), p. xviii (hereafter cited as *Theory*).

- 3. Theory, Ibid., p. 17.
- 4. *Theory*, Ibid., p. 18.

5. Slavko Splichal, *Public Opinion: Developments and Controversies in the Twentieth Century* (Lanham, Maryland: Rowman and Littlefield Publishers, 1999), p. 97.

- 6. Theory, Ibid., p. 175.
- 7. Theory, Ibid., p. 8.
- 8. Theory, Ibid., pp. 15-16.
- 9. Theory, Ibid., pp. 37-38 (quotation from p. 38).
- 10. Theory, Ibid., p. 93.

### ACKNOWLEDGMENTS

The author wishes to acknowledge the generous assistance he has received in the preparation of this manuscript. He is particularly indebted to the editors of Thought, The American Political Science Review, The Journal of Politics, and The Review of Politics for permission to republish material on the theory of public opinion which has already appeared in those journals. There is a lesser indebtedness to other journals which have published articles bearing only in part on public opinion, and from which numerous ideas have been taken. Librarians at the University of Illinois and Notre Dame University, as well as members of the staff of the Library of Congress, have been notably helpful in the extended but intermittent work of the author on this subject. The author has, of course, benefited from the criticisms of a number of readers who have offered suggestions for improvement, but more particularly he is appreciative of the assistance he has received from Dean J. W. Peltason of the University of Illinois, and the Reverend J. T. Durkin, S.J., of the Georgetown University Graduate School. Much of the work on the manuscript was done during a sabbatical leave granted by the University of Illinois, and the Graduate College of the University provided a grant at one stage in the preparation of the manuscript. Finally, it would be difficult to make an adequate statement of appreciation for the assistance and encouragement the author has received from Dr. David S. Collier, Executive Director of the Institute for Philosophical and Historical Studies, and from some of those associated with him.



## A PREFACE AND AN EXPLANATION

This volume is a study of some of the important aspects of the history and present situation of the idea, or concept, of public opinion. It is not a study of the history of public opinion itself, or of the changing content of the public mind. Except as incidental to the main interest of the study, the actual state of a public opinion at a particular moment is not directly discussed. In this sense, the volume is a phase of intellectual history, and a study of one of the many problems of political philosophy. It encroaches on philosophy itself to the extent that political speculation usually does.

The study of public opinion is more burdened than most social studies with diversity in the definition of terms and ambiguity in the modes of expression concerning the public mind. A theory of public opinion, as viewed here, is not necessarily associated with any particular form of government, such as political democracy. Whatever the form of government, there is certain to be, either explicitly or implicitly, some relation between what the masses of the people think and what the government does. The lasting tension between governor and subject is the matrix of the concept of public opinion. In principle, this volume is just as interested in ideas of public opinion in monarchical, aristocratic, or totalitarian systems of government, as in public opinion in the theory of democracy. For the purposes of this study, theory and practice that limit the force of public opinion are as important to the evolution of the concept as theory and practice which seek to expand the force or power of generally held ideas.

Furthermore, it is all but impossible to state immediately what is meant by public opinion. There are so many uses and definitions of public opinion that the subject must be approached with this confusion in mind. So many uses of the term public opinion are naturalized in the literature on the subject that they cannot, except by the most arbitrary choice, be excluded from scholarly acceptance.

The study of public opinion has almost become in recent times a province of the behavioral scientists. Part of the revolution of the behavioral sciences has been the development of impressive techniques for the study of the public mind. The present writer has no guarrel except in detail with the guantitative study of public opinion. Still, there seem to be areas where there is little respect for the privacy of an individual, or for his status as a rational person with irrational tendencies. His right to know what use is to be made of the opinionative, attitudinal, or emotional material that is taken from him, it seems, is not always respected. Especially is this true where there are ideological and evaluative differences between the technician and the laboratized individual. These are hard issues, and the "dangerous knowledge" of the depth manipulators and hidden persuaders, of those who control much of the content of the mass media, and of the subtle engineers of consensus (who but recently were "propagandists"), are all surely legitimately matters of public concern, for power-and today especially psychological power-must be subject to its responsibilities.

The behavioral sciences dealing with public opinion are pragmatic, statistical, calculative, and based on "models." In the nature of the case, the theoretical constructions reached are ideally to be held strictly to the immediate conclusions which may arise from empirical achievement. Whatever the value of the theoretical life, it is severely limited in the behavioral approach to public opinion, and it is limited because one of the continuing themes of "the commitment to science" is that other means of acquiring knowledge are limited in their possibilities of achievement. As a speculative and logical means of inquiry, philosophy would have then little to contribute to the study of the public mind. The imaginative and logical inquiry is not separated from facts. for a philosopher like Plato was remarkably empirical in his treatment of issues related to the individual, the city, and the cosmos. Though myth may be used to indicate the deeper and symbolic meaning of any level of existence, there should be a combination of fact and value in any significant intellectual inquiry into public opinion. This study is planned on the principle that speculative search is a legitimate mode of study, that it is not inconsistent with quantitative, psychological, or other techniques, if these other techniques are not used as a basis for drawing conclusions which legitimately belong to other areas.

Although the study of public opinion has become firmly a part of the behavioral sciences, it is the belief of this author that the propriety of historical, philosophical, and speculative social inquiry should not be questioned. In the full sense, public opinion must be viewed from a variety of angles, including speculative ideas about social classes and functional groups. The treatment offered here of quantitative and psychological techniques has in mind pointing out some of the theoretical implications of method, rather than attempting to study public opinion with those methods. One might say indeed that public opinion, like any decisive idea, has a history; it is subject to critical thought, and the study of it may have social goals in mind. Further, the study of an important idea such as public opinion is interactive, and no method of study of it should properly stand alone.

In organization, then, this study begins with the rise of interest in the subject as an "idea," not with the existential aspects of public opinion in any given human situation. The origin of intellectual interest in the examination of the theory or idea of public opinion is the first query, and the history with which we are concerned is primarily the history of the concept. Such an insight

suggests the study of the notable ideas and institutions which, in the past, have been an incentive to an understanding of the idea of public opinion. Following this use of conceptual and historical data, we turn to a statement of the "modern inquiry" which leads into the realm of systematic techniques. Any extended treatment of this problem would reduce the significance of philosophical and speculative advances in the contemporary study of the public mind. Beyond this, social theory naturally suggests the issue of how public opinion is carried and expressed in the group structure of society. One is led to a treatment of intellectuals, of course, since they are the formulators and articulators of ideas and policies. Still, the issues of the middle and working classes can hardly be avoided in this age of struggle between conservative and revolutionary ideology. In the final aspect of the study, the value system, the obligatory quality of public opinion in relation to experts, and some general conclusions of the nature of free public opinion are offered.

## PART I

## THE HISTORICAL INQUIRY



#### CHAPTER 1

#### In Quest of a Public

#### I

The central ideas of a theory of public opinion seem already old wherever one encounters them in the history of thought. Even if the intensive cultivation of public opinion as a field of study has appeared only in the last hundred years, the materials for such study are present in all social systems. The arrangement of ideas, the focus of emphasis, and the techniques of authority may shift. Yet if we say that the relation of mass-thinking to the exercise of authority is the core of public opinion theory, such theory is present in all literate cultures. Public opinion has an evolutionary history, just as do the major concepts of legal systems, or the persistent issues of technical philosophy.

On the other hand, and like other problems in intellectual history, diverse ideas of public opinion have developed, especially as its intensive consideration emerged in the last century. Some of these conflicting ideas are very old, while others arise directly from the restatement of social issues in recent times. It is, of course, the more recent conflicting views which must occupy the present-day student of public opinion, though it is also necessary in a more complete interpretation to keep in mind the ancient formulations of the problem of generalized thinking in relation to the exercise of authority in society. If, by the early years of the nineteenth century public opinion had entered the main currents of political theory, what issues did its emergence raise? \*

With various subdivisions, the focal issues in the theory of public opinion may be grouped into three classes. First, what is the historical, legal, and social nature of the public or of publics? Second, what is the nature of opinion? Is it something new or is it old? Is it permanent or changing? Is it associated with particular social developments, such as the middle class, mass communication, or urban society? May it be approached through legal, political, and philosophical study, or must it be considered wholly under psychological and sociological theory? Third, what is the quality of opinion? Under what conditions is it effective? What psychological forces govern its formation, and what is its relation to the means of social communication? How does public opinion express value judgments, and is a theory of correct value judgments necessarily a part of the theory of public opinion?

Obviously, these questions, and others which might be listed at this point, raise most of the ultimate issues in social theory. For us, as believers and practitioners of democracy, for example, must we say the public opinion is "real" only in a democratic movement? Since we accept the principle of majority rule in large areas of public decision, must we also say that the only proper political value judgments arise from the determinations of the majority, however we may decide who may belong in the majority? At the middle of the twentieth century we are in the midst of one of the great crises of the human spirit, and we have been forced to say that the opinions of our communist and fascist enemies have been completely erroneous and misled, while in turn we assert the justice of the predominant opinions of our own people. Can we say that there is here anything more than a decision of those who have been the more powerful in a universal conflict? Or, can we assert with any safety that whole areas of opinion have been entirely false, and that, on a basis of a proper principle of right, our own opinion and social symbolism are valid in science or philosophy?

\* See Paul A. Palmer, "The Concept of Public Opinion in Political Theory," in Essays in History and Political Theory (1936), 230 ff.

The formal means of participation of the masses in making political decisions is one of the fundamental interests in the study of public opinion. Unless the formal means of participation reach to the center of power, democracy must remain institutionally incomplete.\* Yet this institutional imperfection is just what we must assume, and we must interpret the development of participation as an effort to bring the shared symbolism of individuals and groups into closer and closer relationship with the formal means of making decisions for a whole society. The expansion of the idea of the "people." the growth of the idea of "popular sovereignty," the principle of majority rule, and the formality of constitutional procedures all fit into this general scheme. It is an age-long effort to make the individual personality mean more in the slow and often clumsy operation of the larger community. However, the evolution of participation, that is, the growth of the idea of the people, must be distinguished from the parallel but differential growth of the concept of freedom of opinion. Historically, formal participation has run far ahead of the idea of free opinion, and free opinion is logically perfect only when there is no mechanism of political censorship or coercion. Probably only the anarchists can say that they really believe in a completely free opinion, while believers in government and its attendant coercion can be forceful supporters of mass participation in decision-making.<sup>†</sup>

Similar distinctions should be made in connection with majority rule. Majority rule theory goes back to classical times, but even today it is not coupled with the completely free expression of any opinion. In support of public decisions, the majority is ready to deny the right of expression to certain opinions, especially when it is believed they contradict the principle of the continued existence of the community itself. But majority

<sup>\*</sup> Cf. Paul W. Ward, Sovereignty (1928), 82 ff.

<sup>&</sup>lt;sup>†</sup> Thus, William Godwin's Enquiry Concerning Political Justice (1793), is probably one of the first works to advocate a generally free opinion.

rule has always been an incomplete and formal means of reaching decisions in accordance with generally held opinions. In the early ideas of popular sovereignty, "the people" referred to limited groups such as the secular nobility, or the action of the people had to be taken through their magistrates, as in sixteenth and seventeenth century Calvinistic thought. Sometime during the eighteenth century the people began to mean the mass of human beings, to whom the classical doctrine of majority rule was applied. The political individual came to be clearly defined along with the definition of the modern territorial state. The absolute state and the absolute individual, argued Ward, emerged together.\* But the medieval defense of majority rule through Church institutions and natural law philosophy became in the eighteenth century the foundation on which arithmetical utilitarianism was built. Aside from intellectual discussion in which numbers had no bearing, it became possible with James Mill and Jeremy Bentham to defend public decision through the formalities of political parties and electoral procedures.<sup>+</sup>

To construct a "model" of the citizen which measures the influences that are effective in decision, is to depict the power process. It implies no justification of participation, consent, or democracy in general, since the same method might be applied in any form of political grouping. Ultimately, political theory must demand some justification of the structure of participation, or the justification of some reformed or altered society. The

<sup>†</sup> See Ladislas Konopczynski, "Majority Rule," Encyclopaedia of the Social Sciences, X, 55 ff. See also Harold F. Gosnell, Democracy, The Threshold of Freedom (1948); Alfred de Grazia, Public and Republic (1951); Josiah C. Wedgewood, "A History of Parliament and of Public Opinion," The Political Quarterly, V (1934), 506-516; M. B. Ogle, Public Opinion and Political Dynamics (1951). See John D. Lewis, "Some New Forms of Democratic Participation in American Government," in The Study of Comparative Government; Essays Written in Honor of Frederic Austin Ogg, ed. by Jasper B. Shannon (1949), 147-176, for an examination of participation in the administrative process. Democracy is defined as popular participation in the political process, and not as any particular governmental form.

<sup>\*</sup> Ward, op. cit., 50.

formal definitions of public opinion may simply state facts, and they may not be in any case a defense of a right of general popular participation either in private or public groups. Participation is, clearly, the proper avenue of approach to the study of public opinion, for, in various senses, public opinion is participating opinion. But the legitimation of participation rests on the older, broader, and more philosophical proposition that just governments are governments to which, in some sense, the subjects have given their consent. Like participation, consent is never perfect, and like it also there are variations in forms of consent. Since we can hardly say that non-existent opinion can be public opinion, we can hardly say that a primitive and inarticulate acceptance of a governing order is really consent. But the conscious consent of the subject, validated in some formal manner, either tacitly through custom or through some more formal system of ratification of a form of government and of public policy, has long been an ideal of Western tradition. Just as some have insisted that public opinion implies a degree of uniformity or unanimity, so consent at the fundamental levels of social organization must imply some degree of consensus.

The uniformity implied must extend at least to the continued existence of the community, and, short of revolution, it seems to involve the formal continuity of the political system, or of the constitution whether written or unwritten. In this sense, consent suggests an agreement on the essential symbols of political integration, such as the common social institutions, the constitution, established practices in the use of power, the support of the nation, the ethnic group, the language, religion, or the outward trappings of loyalty. These might be regarded as the deeper reaches of the general will. Hearnshaw, thus, concludes that "public opinion and communal conscience find their outlet into action by means of the general will." \* The organicity of a society, if any, can be found only in the areas of general agree-

<sup>\*</sup> F. J. C. Hearnshaw, Democracy and Labour (1924), 44-46. Also, Willmoore Kendall, "The Two Majorities," Midwest Journal of Political Science, IV (November, 1960), 317-345.

ment on what is proper, true, or suitable to the common good. Here, at the deeper level of public opinion, as the level of consent in a legitimate society, we can find unanimity, and there, then, we may find, perhaps, the public opinion of the general will.

In the discussion of public opinion there is a distinction of profound importance to be remembered. Participating opinion, reflecting as it does uniformity in consent to some things about the community, is, nevertheless, outside of the government; the public is never the government, although the public does influence, approach, or even control the government, or the makers of decision. But however close the opinion of the influencing groups may come to controlling the government, it is still not the government. Opinion as a process operating within the public is by definition to be distinguished from those who rule. The importance of this proposition may easily be perceived, and it is as significant in modern as in ancient societies. And when it is forgotten in the revolutionary assumption that the general mass of the people are the government-and that there is no distinction between the rulers and the national sovereignty of the people -then both freedom and democracy, and both consent and participation can be destroyed, in any meaningful sense.

In the French Revolution, the people and government were identified in a common national sovereignty. But this was a denial of the older principle that the people are not the government, though they may share in it and control it. It was this idea of the French Revolution which so profoundly aroused men like Burke, and which served as a prime cause in awakening the conscious political conservatism of modern times. It became understood that to regard the people—and in turn public opinion—as identical with the government eliminates as enemies of the people the individual or group—together with individual and group rights against authority. In other words, this false identification results inevitably in suppression at home and aggressive imperialism abroad; it becomes a "democratic tyranny." Ever since the French Revolution, some such process has been at the base of totalitarian regimes, whether Italian fascism, German National Socialism, or communism. Such regimes consider that there can be no rights against the "unanimity" of the "people" either at home or abroad.

Therefore, a theory of public opinion in any true democratic sense must respect the fact that the people and their governors are distinct, that the governors do indeed draw their power from a basic level of consent to social structure and institutions but that, beyond the area of common agreement or general will, the governors must also seek consent by respecting the group and individual rights which form the effective pattern of opinion in any free society.\*

It is a central proposition in Western political philosophy that a just government arises from the consent of the community.<sup>†</sup> This idea has been intermingled, however, with opposing principles which minimize the importance of popular participation. For aside from minor religious or proletarian movements, it has not been assumed that the people could decide there is to be no government at all. Thus, while the form of government arises legitimately from the consent of the community, it is inconceivable that the people should refuse to be governed or that they should consent to be governed by tyranny or a despotism, *i.e.*, without regard to the recognized principles of justice or law.<sup>‡</sup> It is between these antithetical impossibilities of consent to tyranny and consent to the chaos of anarchy, that the true theory of functioning public opinion must be found.

\* See Alfred Cobban, "An Age of Revolutionary Wars: An Historical Parallel," *The Review of Politics*, XIII (1951), 131-140.

<sup>†</sup> The remaining material in this section is taken by revision from my article, "Public Opinion in the Theory of Democracy," in *Thought*, XX (1945), 236-242.

<sup>‡</sup> The most elaborate tracing of community consent in the West is, probably, to be found in R. W. and A. J. Carlyle, *A History of Medieval Political Theory in the West* (6 vols., 1903-1936). But see also Charles H. McIlwain, *The Growth of Political Thought in the West* (1932); Ewart Lewis, *Medieval Political Ideas* (2 vols., 1956); John B. Morrall, *Political Thought in Medieval Times* (1960).

The notion that legitimate government arises from a community consent does not of itself imply democracy, since consent may be given to any of a number of forms of government. The consent of which we speak is clearly popular sovereignty, but this means that popular sovereignty and democracy must be distinguished, otherwise any government however lacking in immediate political participation might be called a democracy. Tyranny itself might slip in under democratic coverage. To say that ultimately all just governments are validated by community consent, without asserting that participation must be continuous, is to make a distinction between constituent and governing activity. In the first case, the opinion of the community (however organized) has a range of choice limited to the forms and ends of government. Such a consent could not imply consent to any government-such as totalitarian regimes-whose policy is inherently contrary to the moral order or to the social nature of man.

The historic distinction between the community as a constituent force and a governing force is a logical starting point for any theory of public opinion, whether in a democracy or in some other form of government. Under this distinction, public opinion must be in action at least once: namely, at the founding of the state or at the beginning of each major change or new regime; but the theory also implies that men may not consent to have no organized society, and they may not consent to moral slavery. In theory the form of the participation in constitutionmaking is not important; it must, however, be effective. Historically, this consent may be through coronation oaths-i.e., a governmental contract between the ruler and the people through tacit or customary consent-or through the more modern formality of the constitutional convention and constitutional referendum. In theory, likewise, it may arise through individuals alone or through groups. It may be modern individualism, Rousseau-like, or it may be corporate as through medieval estates, as emergent parliamentary institutions would show. Such a view remains valid

whether Catholic or seventeenth-century Protestant theory (as represented, for example, by Althusius) is considered.\*

Alternatively, under this conception it is said that all government comes from the community, that the ruler or the governing order is representative of the community, and that government itself must be for the common good. Within such a range, which includes both procedural and substantive limitations, the opinion of the community has a right and even a duty to function. Western political theory has illustrations to offer of thinkers who would ignore the moral principles associated with the common good, but it does not offer us examples of thinkers who, in order to increase the *power* of the people, would have the common good ignored. Machiavelli spoke to the prince and urged that morality might be ignored for the common good; Nietzsche ignored both the historic conceptions of morality and the common good—but in Nietzschean thinking the people were the rabble.

Another historical point may be urged. Medieval theory assumed there was no choice as to the existence of the organized community. It was this belief which in part made possible the scholastic integration of Aristotle with Christian thought. God ordained the state—though in Christian thought it might have been from the fall, as St. Augustine suggested, or in addition from the social nature of man as St. Thomas insisted. The modern doctrine of social contract, as distinguished from the ancient theory of governmental contract, implied at least that there was some choice as to whether the state should be created. Yet one does not assume that Hooker, Althusius, Pufendorf, Hobbes, Locke or Rousseau really meant that men might agree not to have an organized community at all. Thus the theory of the social contract being avowedly a mere useful fiction or "reasonable" idea, in no way actually enlarged the function of public opinion.

\* See Wilfrid Parsons, "St. Thomas Aquinas and Popular Sovereignty," Thought, XVI (1941), 473 ff; The Politica Methodice Digesta of Johannes Althusius, ed. by Carl J. Friedrich (1932); Otto von Gierke, The Development of Political Theory, trans. by Bernard Freyd (1939); Ives Simon, Philosophy of Democratic Government (1951). The historic principle of popular sovereignty has not been Procrustean, rather it has been Promethean. Its very ambiguity when removed from historical context gave it power; it might be used in a thousand different ways; it has been a misty halo which could be summoned to surround all revolutions and every reaction. To the extent that the limitation upon man's right to consent to either tyranny or chaos was ignored or rejected in particular circumstances, it became associated with the dream of all the discontented and unfortunate. It has been a symbol which might be invoked by all who have sought power with the support of the people. Popular sovereignty almost, but never quite, became the principle that work-a-day political justice is merely what the people want.

The transition from historic popular sovereignty to Western democracy was a product of an age of confusion which began in the sixteenth century. On the one hand, there were specific things which it was considered that the power of the people should do, and therewith emerged the whole problem of what practical techniques the people might use. On the other hand, the basic divisions in modern theory of the function of public opinion appeared as the problem's philosophical counterpart.

In each period the sovereignty of the people has meant different things; it has been the focus of political conflict. For those resisting established order, protest in the name of the rights of the people has been the easiest rallying point. The sovereignty of the people has meant historically the rights of the many against the one or the few—against a tyrant or an oligarchy of optimates. The tyrant is, of course, one of the simplest of political symbols, and the principle of tyrannicide always slumbers in the hearts of the people. The divine right of the people was placed against the divine right of the monarch in seventeenthcentury England, and this opposition resulted in the formal, legal execution of the king, and then in parliamentary control of the succession to the throne. The sovereignty of the people has meant the dominance of the majority over the minority, and here the counting of votes has become the symbol of legitimate power.