

### Crossing the Aisle

Switching parties is arguably the most important decision a politician will ever make. This book is the first-ever systematic study of the causes and consequences of legislative party switching in the United States. The author argues that reelection alone does not explain party switching. He proposes an ambition-based theory that accounts for multiple goals (including higher office aspirations and the desire for influence in the legislature) with a focus on the electoral costs and the institutional benefits of the decision. The book combines the statistical analysis of electoral data and legislative careers in the U.S. Congress and state legislatures with elite interviews of party switchers, nonswitchers, and a party leader. The case study of a party switcher's decision in "real time" documents the complexity of the decision in a politician's own words prior to and following the switch. The book raises important questions regarding the meaning of a party label.

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# Crossing the Aisle

Party Switching by U.S. Legislators in the Postwar Era

### ANTOINE YOSHINAKA

The State University of New York at Buffalo



# **CAMBRIDGE**UNIVERSITY PRESS

32 Avenue of the Americas, New York, NY 10013-2473, USA

Cambridge University Press is part of the University of Cambridge.

It furthers the University's mission by disseminating knowledge in the pursuit of education, learning, and research at the highest international levels of excellence.

#### www.cambridge.org

Information on this title: www.cambridge.org/9781107536067

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First published 2016

Printed in the United States of America

A catalog record for this publication is available from the British Library.

Library of Congress Cataloging in Publication Data

Yoshinaka, Antoine.

Crossing the aisle: party switching by U.S. legislators in the postwar era / Antoine Yoshinaka.

pages cm

ISBN 978-1-107-11589-7 (hardback) – ISBN 978-1-107-53606-7 (paperback)

- I. Party affiliation United States. 2. United States. Congress History 20th century.
- 3. United States. Congress History 21st century. I. Title.

JK2271.Y67 2015

328.73'0769-dc23 2015026801

ISBN 978-1-107-11589-7 Hardback

ISBN 978-1-107-53606-7 Paperback

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## To my parents

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### Acknowledgments

This book was a long time coming and I am indebted to a number of people who helped it see the light of day. My first foray into the world of party switching took place in graduate school at the University of Rochester. The Department of Political Science at the U of R provided a vibrant intellectual community where ideas and people come together to produce rigorous social scientific research. In that vein, special thanks to my dissertation committee chair, Dick Niemi, as well as committee members Harold Stanley and Lynda Powell. Harold may not remember this, but the genesis for this book goes back to his first-semester seminar on political parties. Other Rochester faculty members who gave helpful feedback include Curt Signorino, Dick Fenno, Dave Weimer, Kevin Clarke, Mitch Sanders, Gerald Gamm, and David Primo.

My fellow Ph.D. students were also instrumental in shaping this book, first by tearing down the various ideas I had, before helping me solve the issues that they identified. For that and for their friendship, I thank Gail McElroy, Stephen Gent, Robert Walker, Vincent Fitts, and Christian Grose. Christian certainly deserves a lot of credit: He was (and still is) at once friend, coauthor, debater, critic, cheerleader, and roadie. I also thank the members of the "Dissertation Support Group," for, well, their support, which was typically needed following a brutal takedown of the work.

I continued working on the book as an assistant professor in the Department of Political Science at the University of California, Riverside, which provided me with resources and colleagues that made the work stronger. I want to thank Shaun Bowler, Ben Bishin, Martin Johnson, Kevin Esterling, Karthick Ramakrishnan, and Feryal Cherif for their support and friendship. Shaun and Ben were especially helpful to me at various points in my career as well as during the writing stage of the book. They truly are what senior colleagues are meant to be to junior faculty. At Riverside, I had the good fortune to become friends with Derek Burrill, Stella Nair, and Rebekah Richert, who gave me

an escape from my work and many late nights in great company. Derek also taught me how to play golf, which offered a nice respite from all the stress, and for that I am eternally grateful.

I completed the manuscript at American University, where I developed some strong bonds with colleagues who were also very helpful as I finished the book. I want to thank Adrienne LeBas, Jim Thurber, Matt Wright, Jan Leighley, and especially Jennifer Lawless for their support and friendship. Jen is a superb mentor and colleague, and above all else a loyal friend to whom I owe so much more than what mere words can covey. And I am fortunate to have had Adrienne as a colleague, and I feel even luckier to have her as a friend. I also want to thank Pam Lopez, David Schmitt, and Dominique Green for their research assistance.

I owe many debts of gratitude to the scholars who over the years have commented on my work on party switching and offered valuable feedback on papers, chapters, and ideas. While this is surely an incomplete list, I want to thank Bruce Oppenheimer, Bill Bianco, Tim Nokken, Jim Garand, John Aldrich, Russ Renka, Neil Nevitte, David Karol, and participants at the National Capital Area Political Science Workshop. I also want to thank scholars who have made their data available to me, including Tom Carsey, Jim Glaser, Christian Grose, Gary Jacobson, Gary King, Keith Poole, and Russell Renka.

Though I cannot thank them by name, I am grateful to the politicians and staffers who agreed to be interviewed. Their willingness to talk to me was invaluable, and I hope that in giving them a voice, I was true to their words. Not only were they generous with their time, they gave me an excuse to get out of my office and spend some exciting time on Capitol Hill. Special thanks to the state legislator (whose story is at the center of Chapter 8) who gave me unprecedented access at various points in his decision process.

At Cambridge University Press I was fortunate to have as my editor Lew Bateman, who helped turn the initial manuscript into a much better final product. I also want to extend my gratitude to the editorial and production staff, particularly Emma Collison, Elda Granata, and Shaun Vigil. I also give credit to Andy and Kani for their work during the production process. The book has also benefited from the feedback of anonymous reviewers at Cambridge and elsewhere.

I also want to thank My-Lien Le for preparing the index and Aaminah Cole for helping me translate a vague idea about a donkey and an elephant into the beautiful image on the cover.

On a more personal note, I owe an immense debt of gratitude to my parents, Louise and Tsukasa, who have always supported my academic endeavors. They are a paragon of stability. They have been very generous throughout my studies and my time as a professor. My brother Akio Cyrille also deserves a special mention for being a great example for his younger brother to try to follow.

Finally, I cannot begin to explain how fortunate I am to be married to Daniela. She deserves as much credit as anyone for this book, and then some.

But most important, she has always been there for me even when I couldn't be there for her. More than anyone else, she knows how bumpy the road that led to the publication of this book has been. She is my inspiration, and I hope I can repay her for everything she has done for me. This book – and my life – has turned out to be so much better because of her. And while she still cannot read this, our daughter Clara will, hopefully, one day realize what her dad was up to while he was away from her and during those late nights he spent working on his laptop. She has changed my life for the better and helped put everything in perspective. I know that it hasn't always been easy for her to deal with two academic parents, but she takes it in stride. Daniela and Clara prove to me, on a daily basis, that relationships need not be quantifiable to be significant.

### PART I

# Legislative Party Switching in the United States: An Introduction

I am Joe Sestak, the Democrat.

- Campaign ad in the 2010 Pennsylvania Democratic primary for U.S. Senate<sup>1</sup>

On April 28, 2009, U.S. Senator Arlen Specter announced that he was leaving the Republican Party and seeking reelection as a Democrat. His decision, coupled with the adjudication of the 2008 senatorial election in Minnesota in favor of comedian-turned-politician Al Franken, meant that Democrats would, for the first time in more than thirty years, have the sixty votes required by Senate Rule XXII to invoke cloture and thwart Republican filibusters.<sup>2</sup> Specter's switch gave rise to a predictable torrent of reactions. The news "thrilled" President Obama, as he vowed to give the senior senator from Pennsylvania his "full support." Many Democratic senators and other party bigwigs, such as Pennsylvania Governor Ed Rendell, immediately embraced Specter. The positive reception from the Democratic Party brass was met with equally intense scorn from the Republicans. Republican National Committee chair Michael Steele, for instance, accused Specter of "put[ting] his loyalty to his own political career above his duty to his state and nation,"4 while Senator John Cornyn, the chair of the National Republican Senatorial Committee, accused Specter of "political self-preservation." 5

<sup>&</sup>quot;The Switch," http://www.youtube.com/watch?v=x97DdZho11k [accessed July 9, 2010].

<sup>&</sup>lt;sup>2</sup> This filibuster-proof majority (including the votes of two Democratic-leaning independents) lasted until the election of Scott Brown (R-MA) in 2010.

<sup>&</sup>lt;sup>3</sup> Jonathan Martin, "Obama Gives Specter 'Full Support'," *Politico*, April 28, 2009, http://www.politico.com/news/stories/0409/21800.html [accessed July 6, 2009].

<sup>&</sup>lt;sup>4</sup> Andy Barr, "Steele to GOP: Unleash Specter Fury," *Politico*, April 29, 2009, http://www.politico.com/news/stories/0409/21864.html [accessed July 7, 2009].

<sup>&</sup>lt;sup>5</sup> Associated Press, "Quotes on Specter's Switch to the Democratic Party," Associated Press State and Local Wire, April 28, 2009.

According to a press release issued by Specter's office, ideology was a key factor behind his decision, with his "political philosophy more in line with Democrats than Republicans." And, according to news reports, Specter realized he was in danger of losing the upcoming Republican primary in 2010. A poll taken shortly before the switch showed the five-term senator trailing conservative stalwart Pat Toomey by more than twenty points (Rasmussen Reports 2009); six years earlier, Toomey had come within two percentage points of defeating Specter. It appeared, in early 2009 at least, that Specter would stand a better chance of getting reelected were he to avoid the Republican primary and instead run as a Democrat.

Specter's decision came after weeks of prodding not only from Senate Majority Leader Harry Reid, but also from Vice President Joe Biden. The two longtime colleagues often rode the train back to their respective states together, and the vice president now saw a great opportunity to bring Democrats closer to the sixty-vote mark in the Senate while striking a blow to the image of the Republican Party as a mainly conservative, southern party anathema to a "reasonable" moderate such as Specter. There was thus a concerted effort on the part of many Democratic high-ranking officials to attract Specter to their side of the aisle.

Once the decision was announced, however, Specter's transition to the Democratic Party proved to be anything but smooth. First, some senior members of the Democratic caucus were reluctant to be leapfrogged in terms of seniority. As a result, Specter initially had to give up his years of seniority accumulated as a Republican. Aware that a complete loss of seniority might hurt Specter at home or, even worse, deter him from switching sides, the Democratic leadership orchestrated a move that would install Specter as chair of a subcommittee of the Judiciary Committee. His seniority would also be revisited in the II2th Congress, provided Pennsylvania voters were to return him to Washington in 2010.

Second, the reaction back home in Pennsylvania and among activists was lukewarm, to say the least. While Governor Rendell welcomed Specter into the Democratic fold, other Democrats were not so enthusiastic at the idea of supporting a man who had been on the "wrong" side of many issues. Just a few days after the switch, for instance, the liberal group MoveOn.org circulated an online video highly critical of Specter. Among those who adopted the "wait-and-see" approach was second-term Democratic representative and former Navy officer Joe Sestak, who decided to mount a primary challenge despite

<sup>&</sup>lt;sup>6</sup> Associated Press, "Statement by Sen. Specter About His Party Switch," Associated Press State and Local Wire, April 28, 2009.

<sup>&</sup>lt;sup>7</sup> Carl Hulse and Adam Nagourney, "Obama Welcomes Specter to the Party," New York Times, April 29, 2009.

Michael Falcone, "MoveOn Moves Against Specter," Politico, May 8, 2009, http://www.politico.com/news/stories/0509/22276.html [accessed July 7, 2009].

being told that the Democratic leadership would support Specter's nomination. As Sestak launched a tour of the state, he made reference to Specter's party switch - and lack of credibility as a Democrat - as the reason why he was running for the Senate seat: "This isn't something I wanted to do four months ago, but it has to be done.... Someone has to be in this race that's credible."9 Sestak also brought up the issues of trust and consistency by accusing Specter of "[switching] parties and vot[ing] as he will, depending on political winds." 10 The issue of trust was also raised by Pat Toomey, who asked rhetorically, "The problem, and the question I think Democrats and voters in Pennsylvania have is, can they trust this man?"11 Worried that a bruising primary might hurt the party's chances in the fall, the White House even dispatched Bill Clinton to convince Sestak to drop out of the race, but to no avail. Sestak ran a series of damning ads, including one in which he called himself the "real Democrat" in the race (see epigraph). In the end, Specter was not able to overcome Sestak's challenge, and he went down in defeat 54 percent to 46 percent in the Democratic primary.

Just two weeks later, another congressional party switcher failed to secure the nomination in his new party's primary: Parker Griffith, a Democrat-turned-Republican House member from Alabama lost to Mo Brooks, a county commissioner and former state legislator. While Griffith claimed not to regret his switch, he conceded that "it may have been, politically, a mistake." In the span of less than a month, then, the careers of the two incumbents who switched parties during the IIIth Congress were halted by lesser-known primary opponents.

In this book, I argue that there is a lot we can learn from the decision by some legislators – such as Arlen Specter and Parker Griffith – to switch parties, while other legislators who may be tempted to switch remain loyal to their party. Specifically, I answer two questions: why do some legislators change party affiliation, and what consequences does party switching entail? Drawing on evidence – both quantitative and qualitative – from the U.S. Congress and state legislatures, the book provides the first in-depth, systematic look at party switching in the United States. I offer a novel ambition-based theory of party switching and identify the factors that may give some legislators the impetus to

<sup>&</sup>lt;sup>9</sup> Lynn Olanoff, "Rep. Joe Sestak Claims He Is the True Democrat, Not U.S. Sen. Arlen Specter," *Lehigh Valley Live*, July 5, 2009, http://www.lehighvalleylive.com/elections/index.ssf/2009/07/expresstimes\_photo\_joe\_gillrep.html [accessed July 6, 2009].

<sup>&</sup>lt;sup>10</sup> Beth Brelje, "Joe Sestak, a Democrat, Joins Race Against Specter," *Pocono Record*, July 6, 2009, http://www.poconorecord.com/apps/pbcs.dll/article?AID=/20090706/NEWS/907060313/-1/NEWS01 [accessed July 6, 2009].

Andy Barr, "Republicans Rip Specter," *Politico*, April 28, 2009, http://www.politico.com/news/stories/0409/21808.html [accessed July 7, 2009].

<sup>&</sup>lt;sup>12</sup> Jaywon Choe, "Parker Griffith Says He Doesn't Regret Switching Parties," CBS News, June 3, 2010, http://www.cbsnews.com/8301-503544\_162-20006768-503544.html [accessed June 6, 2010].

switch parties, the electoral and institutional consequences of party switching, and the role of party leaders and other members in fostering party switching. The fundamental decision by elites to affiliate with a party – and change that affiliation once in office – is the subject of my study, which is long overdue given the career-defining quality of such a decision.

#### My Argument

A snapshot of Congress or state legislatures would show that almost all legislators affiliate with one of the two major parties. Moreover, most politicians remain affiliated with the same party throughout their careers. In some instances, however, legislators have "crossed the aisle" and changed party affiliation. From a theoretical standpoint, a puzzle emerges: why does party switching occur so rarely? What is it about an initial affiliation that makes it difficult for sitting politicians to switch sides? The argument I advance in the book is that changing party affiliation is costly, and that these costs are significant enough to deter most politicians from ever switching parties. Aware of these costs, party leaders attempt to lower them to attract members from the other side, while simultaneously trying to prevent their co-partisans from switching sides. Some legislators may overcome these costs when their ambitions are best served by switching parties. Thus, political ambition will play a central role in this study of party switching.

If we were to sample the news stories that followed recent party switches, we would likely come up with the following "unique" or "idiosyncratic" narratives: Joe Biden was the key in bringing Specter into the Democratic fold; U.S. Senator Jim Jeffords left the Republican Party in 2001 only after the White House refused to renew the northeastern dairy compact, a vital federal subsidy in his home state of Vermont;<sup>13</sup> or perhaps he felt slighted when the White House failed to invite him to a ceremony awarding the "National Teacher of the Year" title to a Vermont schoolteacher.<sup>14</sup> Going back to the 1980s, the circumstances surrounding then-Representative Phil Gramm's switch from Democrat to Republican were very much unique: after Democrats discovered that the Texas representative had been secretly holding meetings with Reagan's OMB director, David Stockman, Gramm was stripped of his assignment on the Budget Committee, which led him into the open arms of the GOP.

As political scientists, however, our challenge is to take these seemingly disparate and unique cases and explain them systematically and in a theoretically informed way. For if our theoretical understanding of political decision making is to be worth its salt, we must be able to offer a theoretically compelling

<sup>&</sup>lt;sup>13</sup> Julie Hirschfeld and Suzanne Dougherty, "Spilled Milk in Vermont," CQ Weekly, May 26, 2001, pp. 1247–8.

<sup>&</sup>lt;sup>14</sup> Mike Christensen, "Anguished Transformation from Maverick to Outcast," CQ Weekly, May 26, 2001, pp. 1242-6.

argument pertaining to who switches parties, the conditions that are conducive to party switching, why party switching does not occur more frequently in the United States, and what consequences party switching entails. In short, we should be able to offer some systematic insight into what is arguably the most significant decision a legislator will ever make. This is the task I set out to accomplish with this book. If an entire subfield can be devoted to understanding party affiliation choice among the mass public (that is, party identification), surely one cannot dismiss the analogous choice made by elites, simply because party switching by incumbent politicians does not occur more frequently.

Thus, I strongly reject the view that the decision to switch parties is idiosyncratic or that it does not lend itself to a study that employs the tools of modern social science. And it is my contention that party switching merits scholarly attention because of its implications for the functioning of institutions, representation, and democracy. When a politician switches parties, there is much more involved in that decision than simply replacing the capital letter that follows that politician's name. There are various considerations – normative, theoretical, and empirical – that make a study of party switching in the United States long overdue, something to which I return later in this chapter.

From a social scientist's perspective, what is striking about the events surrounding Arlen Specter's party switch is that they are reminiscent of those surrounding the defections of other members of Congress (MCs). The reactions, both at home and in Washington; the institutional ramifications of the switch; the ways in which the switch is explained – none of what took place along these various dimensions is without precedent. My findings will show that there are causes of and consequences to party switching that manifest themselves time and again, and that those commonalities across disparate cases speak to larger theoretical issues pertaining to institutions, elections, and representation. This is by no means an inductive endeavor. In this book, I propose a novel ambition-based theory of party switching from which I derive hypotheses that I put to the test with empirical data. My aim is to further our theoretical understanding of elite decision making by focusing on one very important decision, namely the decision to switch party affiliation.

### Scope of the Book

While gaining a better understanding of the phenomenon of legislative party switching is the proximate goal of this book, studying party switching is not only interesting for its own sake; rather, it allows for related questions to be examined. For instance, what is the role of parties and party labels in the electoral arena? How readily can congressional norms be infringed? What are the effects of politicians' goals on their behavior? How important are politicians' personal relationships in their decision-making process? These sorts of questions are of interest to an audience broader than that specifically interested in party switching by U.S. legislators. This book therefore uses the occurrence of

a relatively uncommon phenomenon to address other questions of interest to political scientists. The evidence I bring to the fore suggests that legislators consider several questions before deciding to defect: What are the possible effects of switching parties? How will constituents react? Will they be able to trust their representative? How will friends and supporters respond? What effect will switching parties have on committee assignments? If politicians do not ignore these important considerations when deciding whether to switch parties, neither should political scientists when studying that decision. By uncovering systematic patterns across many cases, this book furthers our theoretical understanding of elite decision making via a thorough examination of party switching by U.S. legislators.

This book also challenges some of the conventional wisdom regarding party switching, which is incomplete at best or in some cases simply wrong. Let us examine, for instance, the claim that ideological "fit" between individual legislators and their party is a driving force behind party switching. While it is certainly true that most party switchers are ideologically at odds with their party and that they believe the other party to be a better fit, in itself this does not provide a satisfying explanation. If ideological fit is the main impetus for switching parties, how do we explain the vast majority of ideological misfits who do not switch parties? What is it about a lack of ideological fit that leads a legislator to switch parties? What is the causal mechanism? For every switcher who claims, like Ronald Reagan did in the 1960s, that "I didn't leave the [Democratic] party, the [Democratic] party left me," there are many more nonswitchers who may find that their party has "left them" to some extent, but who do not respond by leaving the party. Often couched in terms of ideological "fit," it is my contention that switching parties entails more than simply moving from one ideologically ill-fitting suit to a more comfortably tailored outfit. Without giving away too much at this stage, my argument is that political ambition provides a causal mechanism that explains the observed relationship between ideology and party switching.

Another example of how this book challenges the conventional wisdom pertains to the electoral dimensions of party switching. It has been argued, for instance, that legislators such as Arlen Specter base their decision to switch parties primarily on electoral calculations (e.g., Evans, Peterson, and Hadley 2012). While it may be received wisdom that switching parties provides a benefit at the polls, I argue the opposite: party switching exacts considerable electoral costs, which explains why so few legislators switch sides. In general, the benefits of switching parties do *not* manifest themselves in terms of reelection. As I show later in the book, the benefits may be incurred inside the institution or perhaps when running for a *different* electoral office than the one currently held. In this sense (and likely of interest to students of elite behavior generally), switching parties may not narrowly adhere to Mayhew's (1974, 5) theoretical assumption of legislators as "single-minded seekers of *ree*lection" (emphasis mine). This book, therefore, challenges some empirical

and theoretical received wisdom. By focusing on a decision as fundamental as choosing a party affiliation, I show that elite behavior does not always conform to the narrow reelection incentive, which raises serious questions about the major theoretical assumption that underpins much of the contemporary congressional literature.<sup>15</sup>

In the rest of this chapter, I provide a definition of party switchers and demonstrate the importance – both in the United States and around the world – of party switching on a theoretical level as well as in the real world of everyday politics. I then provide a brief chapter-by-chapter overview of the rest of the book.

#### Party Switching: A Definition

Identifying legislators who switched parties seems simple, and in some ways it is, especially at the congressional level in recent years. However, some legislators' party affiliation is not straightforward to determine – and hence whether they are considered "party switchers" is more debatable. At one extreme, we could adopt Epstein's (1981) definition of a political party and classify any legislator who takes on more than one party label during the course of his or her legislative career as a party switcher. This most inclusive strategy is employed by King (1988) and, to a large extent, by Nokken and Poole (2004). 16 Oppenheimer (2000) and Hatcher and Oppenheimer (2003) apply a more stringent criterion of a meaningful party switch, which excludes "label shoppers, those who change labels but maintain organization and seniority, and those whose ballot label changes but who encounter the same partisan opposition" (Hatcher and Oppenheimer 2003, 3). While these fine-grained distinctions can be of significance, they are not as relevant in the period under study in this book, because cases of party switching in the last half-century or so are relatively easy to identify regardless of the definition used.

Yet to be consistent I must define the behavior under study. I adopt a two-pronged definition of party switchers in this book. First, I start with all MCs who have been elected to or have served in one chamber under more than one party label from 1950 to 2014. Second, I exclude from this list those MCs who were first elected using a nominal party label and immediately caucused

- 15 Of course, Mayhew's reelection assumption has been challenged before by scholars who argue that other goals such as power and policy explain elite behavior in a way that reelection alone cannot (e.g., Fenno 1973). Mayhew himself recognizes that progressive ambition, rather than reelection, may drive some elite behavior (Mayhew 1974, 75–6). What sets this book apart, however, is not only that the decision to affiliate with a party or another is a fundamental one for elected officials (as opposed to, say, committee assignment requests), but that it might actually be detrimental to an incumbent's reelection goal. If the dominant theoretical framework cannot account for party switching, then we need a better theoretical explanation for it, which I provide in this book.
- 16 Nokken and Poole's strategy is somewhat less inclusive as they do not classify as party switchers members of Congress who changed party labels but formally remained affiliated with the same party.

with and obtained committee assignments from one of the two major parties. This second stage eliminates "pseudo-switchers" such as Representative Joe Moakley (D-MA) or Senator James L. Buckley from New York. Appendix A lists the names of excluded pseudo-switchers and the reason for their exclusion. <sup>17</sup>

There are a few things to note regarding my definition of party switchers. First, because the relevant time frame is the congressional career (or in Chapter 4, the state legislative career), it excludes MCs (state legislators) who switched parties prior to their election to Congress (the state legislature). Second, my definition also excludes MCs who served in Congress under one party label and changed party affiliation after leaving office. These types of party switchers fall outside the scope of this research, which focuses on legislators who served under more than one party label in the same chamber. Third, I am specifically interested in *legislative* party switching. This does not encompass the universe of politicians who change party affiliation while in office – far from it. Party switching among statewide elected officials, local politicians, or judicial incumbents, for instance, falls outside the scope of this book. However, the domain of my theoretical framework is not limited to the legislative arena; in fact, future research should attempt to gauge whether the propositions I enunciate can be generalized to other institutional settings (something that I touch upon in Chapter 4 and to which I return in the final chapter).

Table 1.1 lists the thirty-three congressional party switchers who met these criteria between 1950 and 2014. A cursory look at this table shows that southern MCs are overrepresented, which should come as no surprise since the South has undergone a massive realignment of partisan forces since the 1960s. At the national level, the relatively small number of cases of congressional party switchers raises the question: is party switching worthy of a scholarly study such as this one? As I argue in the next section, party switching by legislators is relevant theoretically as well as in practical terms, a view increasingly shared by students of U.S. politics as well as comparative scholars.

It is also worth mentioning that the universe of elected officials who have affiliated with more than one party is much larger than that. At the state and local levels, for instance, hundreds if not thousands of politicians have switched parties in the last few decades. In the South alone, more than 250 legislators switched parties from 1980 to 2009 (Yoshinaka 2012). Several years ago, the GOP published a list of more than 350 elected officials across the country who switched from Democrat to Republican during the Clinton administration.<sup>18</sup>

<sup>&</sup>lt;sup>17</sup> Some might argue that senators Joe Lieberman and Harry Byrd, Jr. belong in that category as well. Given my definition, however, they are considered party switchers. In any case, I reestimated all the analyses in the book without Lieberman and Byrd, and the results remained largely unchanged (results available on request).

The list, which circulated on the Internet in the early 2000s, can now be found on an (admittedly biased) conservative website (http://alamo-girl.com/0432.htm, accessed February 24, 2015). The figure reported is consistent with another figure, from the *New York Times*, indicating more than 130 Democratic officeholders who switched parties in the three years following Clinton's

TABLE 1.1. Congressional Party Switchers, 1950-2014

Legislator	State	Chamber	Year of Switch	Direction of Switch
Wayne Morse	OR	Senate	1952; 1955	R to I; I to D
Vincent Dellay	NJ	House	1958	R to D
Strom Thurmond	SČ	Senate	1964	D to R
Albert Watson	SC	House	1965	D to R
Harry Flood Byrd, Jr.	VA	Senate	1970	D to I
Ogden Reid	NY	House	1972	R to D
Donald Riegle	MI	House	1973	R to D
John Jarman	OK	House	1975	D to R
Peter Peyser	NY	House	1977	R to D
Bob Stump	AZ	House	1981	D to R
Eugene Atkinson	PA	House	1981	D to R
Phil Gramm	TX	House	1983	D to R
Andy Ireland	FL	House	1984	D to R
Bill Grant	FL	House	1989	D to R
Tommy Robinson	AR	House	1989	D to R
Wes Watkins	OK	House	1993; 1996	D to I; I to R
Richard Shelby	AL	Senate	1994	D to R
Ben Nighthorse	CO	Senate	1995	D to R
Campbell				
Nathan Deal	GA	House	1995	D to R
Greg Laughlin	TX	House	1995	D to R
Billy Tauzin	LA	House	1995	D to R
Mike Parker	MS	House	1995	D to R
Jimmy Hayes	LA	House	1995	D to R
Michael Forbes	NY	House	1999	R to D
Bob Smith	NH	Senate	1999	R to I to R
Virgil Goode, Jr.	VA	House	2000; 2002	D to I; I to R
Matthew Martinez	CA	House	2000	D to R
Jim Jeffords	VT	Senate	2001	R to I
Ralph Hall	TX	House	2004	D to R
Rodney Alexander	LA	House	2004	D to R
Joe Lieberman	CT	Senate	2006	D to I-D
Arlen Specter	PA	Senate	2009	R to D
Parker Griffith	AL	House	2009	D to R

Taking a longer view of congressional careers that includes those who switched parties prior to their tenure in Congress, Canon (1992) estimates that more than 40 percent of southern Republicans serving in the 1980s were once Democrats. Party switchers as I define the term thus represent the tip of a fairly widespread phenomenon.

election (see Katharine Q. Seelye, "Democrats Fleeing to G.O.P. Remake Political Landscape," *New York Times*, October 7, 1995).