# The EU Deep Trade Agenda

Law and Policy

BILLY A. MELO ARAUJO

OXFORD STUDIES IN EUROPEAN LAW

### OXFORD STUDIES IN EUROPEAN LAW

Series Editors

### PAUL CRAIG

Professor of English Law at St John's College, Oxford

### GRÁINNE DE BÚRCA

Professor of Law at New York University School of Law

## The EU Deep Trade Agenda

#### OXFORD STUDIES IN EUROPEAN LAW

Series Editors:

Paul Craig, Professor of English Law at St John's College, Oxford and Gráinne de Búrca, Professor of Law at New York University School of Law

The aim of this series is to publish important and original research on EU law. The focus is on scholarly monographs, with a particular emphasis on those which are interdisciplinary in nature. Edited collections of essays will also be included where they are appropriate. The series is wide in scope and aims to cover studies of particular areas of substantive and of institutional law, historical works, theoretical studies, and analyses of current debates, as well as questions of perennial interest such as the relationship between national and EU law and the novel forms of governance emerging in and beyond Europe. The fact that many of the works are interdisciplinary will make the series of interest to all those concerned with the governance and operation of the EU.

#### OTHER TITLES IN THIS SERIES

Economic Governance in Europe Comparative Paradoxes and Constitutional Challenges Federico Fabbrini

Foreign Policy Objectives in European Constitutional Law Joris Larik

Private Regulation and the Internal Market Sports, Legal Services, and Standard Setting in EU Economic Law Mislav Mataija

> The Human Rights of Migrants and Refugees in European Law Cathryn Costello

An Ever More Powerful Court?
The Political Constraints of
Legal Integration in the
European Union
Dorte Sindbjerg Martinsen

The Concept of State Aid under EU Law From Internal Market to Competition and Beyond Juan Jorge Piernas López

Justice in the EU
The Emergence of Transnational
Solidarity
Floris de Witte

The Euro Area Crisis in Constitutional Perspective Alicia Hinarejos

The European Fundamental Freedoms
A Contextual Approach
Pedro Caro de Sousa

National Identity in EU Law Elke Cloots

The Constitutional Foundations of European Contract Law A Comparative Analysis Kathleen Gutman

The Criminalization of European Cartel
Enforcement
Theoretical, Legal, and Practical
Challenges
Peter Whelan

Fundamental Rights in Europe Challenges and Transformations in Comparative Perspective Federico Fabbrini

The Principle of Loyalty in EU Law Marcus Klamert

Constitutional Pluralism in the EU Klemen Jaklic

EU Consumer Law and Human Rights Iris Benöhr

The Principle of Mutual Recognition in EU Law
Christine Janssens

# The EU Deep Trade Agenda

Law and Policy

BILLY ALEXIS MELO ARAUJO

Lecturer, Queen's University Belfast





#### Great Clarendon Street, Oxford, OX2 6DP, United Kingdom

Oxford University Press is a department of the University of Oxford. It furthers the University's objective of excellence in research, scholarship, and education by publishing worldwide. Oxford is a registered trade mark of Oxford University Press in the UK and in certain other countries

© B Melo Araujo 2016

The moral rights of the author have been asserted

First Edition published in 2016

Impression: 1

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, without the prior permission in writing of Oxford University Press, or as expressly permitted by law, by licence or under terms agreed with the appropriate reprographics rights organization. Enquiries concerning reproduction outside the scope of the above should be sent to the Rights Department, Oxford University Press, at the address above

You must not circulate this work in any other form and you must impose this same condition on any acquirer

Crown copyright material is reproduced under Class Licence Number C01P0000148 with the permission of OPSI and the Queen's Printer for Scotland

Published in the United States of America by Oxford University Press 198 Madison Avenue, New York, NY 10016, United States of America

British Library Cataloguing in Publication Data

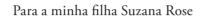
Data available

Library of Congress Control Number: 2016930707

ISBN 978-0-19-875338-4

Printed and bound by CPI Group (UK) Ltd, Croydon, CR0 4YY

Links to third party websites are provided by Oxford in good faith and for information only. Oxford disclaims any responsibility for the materials contained in any third party website referenced in this work.



### Series Editors' Preface

This book provides a thorough and informed account of the pursuit by the European Union since 2006 of a 'deep trade agenda'. The author describes how this agenda, whose introduction was marked by the publication of the Global Europe strategy that year, has meant a shift away from the multilateral trade regime to pursue a new generation of bilateral and regional trade agreements containing a whole range of regulatory provisions on matters such as competition, services, intellectual property, procurement, health and safety but also a whole host of other areas of domestic regulation.

The author identifies his objective as being to explore the rationale of this deep trade agenda of the EU from a political economy perspective and to critically examine its implementation, as well as to reflect on its implications for the way the EU is characterized and viewed as an international actor, and its implication for the multilateral trade regime more broadly.

Following an introduction to the post-war international trade system and the eventual creation of the WTO, the book depicts the shift in the international economic system 'from shallow to deep integration' and in particular the EU's move in this direction in its trade policy. It provides an account of the legal framework governing the EU's trade policy, and how that legal framework potentially affects and frames its pursuit of a deep trade agenda. This is followed by five chapters which examine the EU's promotion of particular issues or disciplines within its deep trade agreements: the first focusing on services, the second on investment, the third on intellectual property, the fourth on competition, and the fifth on procurement. The analysis contained in these five chapters focuses on a range of the new-generation EU trade agreements, in particular those concluded with Korea, Singapore, Peru–Colombia, Canada, the CARIFORUM states, and the Central America Association agreement.

The author concludes that the EU is indeed using these new generation trade agreements as a way of expanding its regulatory space and of aggressively pursuing its commercial interests. He finds that the EU does not generally use these agreements to promote its own norms but rather norms based on already existing international legal instruments, except that where the regulatory standards imposed within the EU are more burdensome than those imposed at the international level, it tends to promote its own norms abroad to try to level the playing field. Overall, he describes the EU's promotion of deep disciplines abroad as operating through a 'feedback loop system' whereby the EU 'participates in the development of international rules, which are then incorporated into the EU regulatory framework and re-exported into its deep trade agreements'. Thus the EU's self-confessed aim is to set rules at a plurilateral level so that they can later be multilateralised. He notes that in some cases when it regulates subject matters in trade agreements

which were not previously covered by EU law, it may actually be harmonizing Member States laws and in so doing circumventing more cumbersome (but also possibly more participatory and democratic) domestic decision-making rules.

The findings of Melo Araujo's study suggest that, at least in this field, the EU is not distinctive in any way as an international actor, and that it acts in many respects as the kind of 'market power' that has been described in some of the international relations literature. Further, he suggests that while the EU has not given up on the promotion of multilateral standards, it has effectively given up on the multilateral *process*. Thus the EU in its deep trade agreements promotes *certain* aspects of the WTO agreements but makes no attempt to address the disagreements over contentious issues and instead seeks to impose its own preferred solution to these contentious issues. His conclusion is crisp and biting: that 'the EU advocates multilateral trade liberalization whilst actively contributing to the fragmentation of the international trading system and advocates market openness whilst considering protectionist policies'.

This is both a highly informative and also a timely book, coming as it does at a moment when the EU and the US are negotiating the Transatlantic Trade and Investment Agreement, and the US is advancing towards the conclusion of a Trans-Pacific Partnership.

The book should be of considerable interest to lawyers and political scientists alike, and in particular to students of EU and international trade law and policy, as well as all those interested in the EU as an international actor.

The book attempts to state the law and case law as of June 2015.

Paul Craig and Gráinne de Búrca

### Acknowledgements

This book is an updated version of my PhD thesis completed in 2014 at King's College London. First and foremost, I would like to thank my thesis supervisor Professor Piet Eeckhout for his encouragement and friendship. His expertise and guidance have been invaluable and I feel immensely privileged to have been given the opportunity to work under his tutelage. I am also grateful to King's College London's Centre of European Law for the grant of a three-year scholarship which enabled me to undertake my doctoral studies. I am greatly indebted to Professor Joanne Scott and Professor Markus Krajewski—my doctoral examiners—who made my examination such a rewarding experience and were so enthusiastic in encouraging me to publish my thesis.

Queen's University Belfast has been my employer for the past year, and I am very grateful for the support, time, and space that were given to me to complete this endeavour.

In writing this book I have benefited tremendously from insights from various colleagues and friends, and in particular: Dr Federico Ortino, Dr Charilaos Nikolaidis, Dr Maris Kask, Baskaran Balasingham, Dr Esin Kusk, and Dr Emily Lydgate. I would also like to thank Dr Werner Zdouc, Jesse Nicol, Judy Cowell, and everyone else at the WTO Appellate Body where I conduced an internship which shaped the direction of my research.

I would like to thank my mother, Sonia, my brother, Marc, and my grand-mother Suzana, for their love and continuous support. Last but by no means least I would like to thank Sara, my wife, who somehow has managed to put up with me for the last five years. It is no hyperbole to say that this work would have not been completed without her.

# Table of Contents

Ta	able of Cases	XV
	able of Legislation	xvii
	st of Abbreviations	xxi
1.	Introduction	1
	1.1 Research Question	1
	1.2 Research Methodology	4
	1.3 Boundaries of the Research	5
	1.4 Structure of the Book	11
2.	The EU's Deep Trade Agenda Contextualized	13
	2.1 Introduction	13
	2.2 Evolution of the International Trading System	
	Post-Second World War	13
	2.2.1 From shallow to deep integration	13
	2.2.2 The impact of deep integration on national autonomy	16
	2.2.3 Deep integration and trade governance	21
	2.3 The EU's External Trade Policy—a Historical Perspective	26
	2.3.1 The EU as a powerful protectionist	26
	2.3.2 The EU as a promoter of multilateral deep trade liberalization	29
	2.3.3 Global Europe strategy—shift towards competitive liberalization	32
	2.4 Trade Policy as a Vector for the EU's Identity in	
	International Affairs	40
	2.4.1 Civilian and Normative Power Europe	40
	2.4.2 EU trade policy and narratives of self-projection	42
	2.4.3 Moving away from normative power	44
	2.5 Conclusion	46
3.	Legal Framework of the EU's Deep Trade Agenda:	
	Competence, Decision Making, and Objectives	49
	3.1 Introduction	49
	3.2 EU External Trade Competence	50
	3.2.1 General considerations	50
	3.2.2 Common Commercial Policy	51
	3.3 Decision-making Process for EU Trade Agreements	62
	3.4 Objectives of EU External Trade Policy	64
	3.4.1 Objectives of the CCP	64
	3.4.2 Normative value of Treaty-recognized objectives	64

		3.4.3 Current practice in EU DCFTAs—	
		sustainable development chapters	68
	3.5	Conclusion	73
4.	Ser	vices	75
	4.1	Introduction	75
	4.2	Liberalization of International Trade in Services	76
		4.2.1 The purpose of domestic regulation of services	76
		4.2.2 Domestic regulation as a barrier to trade in services	77
	4.3	Legal Framework for the Regulation of International	
		Trade in Services	80
		4.3.1 GATS regulatory framework	80
		4.3.2 Obstacles to further GATS liberalization	84
	4.4	EU External Trade Law and Policy in the Area of Services	85
		4.4.1 General trends in FTA services liberalization	85
		4.4.2 Global Europe strategy and trade in services	86
	, _	4.4.3 Liberalization of trade through EU DCFTAs	88
	4.5	Conclusion	103
5.	Inv	estment	107
	5.1	Introduction	107
	5.2	Evolution of International Investment	108
		5.2.1 The emergence of international investment law	108
		5.2.2 From neo-liberalism to recalibration?	110
	5.3	EU Investment Protection Policy—	
		Towards a Recalibrated EU Model BIT?	112
		5.3.1 Past EU practice	112
		5.3.2 A new approach to investment protection	113
	5.4	Investment Protection Chapters in EU DCFTAs	116
		5.4.1 Scope	116
		5.4.2 Non-discrimination	119
		5.4.3 Fair and equitable treatment	121
		5.4.4 Expropriation	124
		5.4.5 Right to regulate and exceptions 5.4.6 Investor–state dispute settlement	127 129
	5.5	Conclusion	134
6	Int	ellectual Property	137
υ.		- ·	
		Introduction	137
	6.2	Global IP Regulation, TRIPS, and the Struggle	
		for Policy Space	138
	6.3	EU External Trade Policy in IP	141
		6.3.1 Plurality of IP rule-making venues	141
	( )	6.3.2 The link between internal and external IP policy and law	142
	6.4	Geographical Indications	145
		6.4.1 Significance of geographical indications for the EU	145

		Table of Contents	xiii
		6.4.2 Regulatory framework for geographical indications 6.4.3 EU external trade policy in the area	146
		of geographical indications	151
	6.5	6.4.4 Limits of the EU's trade policy on geographical indications IP Enforcement	157 159
	0.)	6.5.1 Regulatory framework for the enforcement of IPRs	159
		6.5.2 EU external trade policy in IP enforcement	162
		6.5.3 EU's approach to enforcement of IP rights in EU DCFTAs	166
	6.6	Conclusion	176
7.	Cor	npetition	179
	7.1	Introduction	179
	7.2	Trade Liberalization and Competition Policy	181
		<ul><li>7.2.1 Political economy of the trade/competition interface</li><li>7.2.2 Objectives of competition policy and law in the context</li></ul>	181
		of trade liberalization: Market access versus economic efficiency	182
		7.2.3 Developing country concerns	185
	7.3	Competition Law in the WTO	185
		7.3.1 Current legal framework	185
		7.3.2 EU proposals for a WTO agreement on competition	186
	<b>-</b> /	7.3.3 International cooperation in non-binding venues	189
	/.4	Post-Doha EU External Trade Policy in Competition 7.4.1 Shift towards bilateralism	190 190
		7.4.1 Sillet towards bilateralism 7.4.2 Substantive obligations on competition law	190
		in EU trade agreements	191
		7.4.3 Competition chapters in EU DCFTAs	193
	7.5	Conclusion	199
8.	Pub	olic Procurement	203
	8.1	Introduction	203
	8.2	Liberalization of Public Procurement	204
		8.2.1 Market access and 'framework rules'	204
		8.2.2 Opposition to liberalization of public procurement markets	206
	8.3	Regulatory Framework for Government Procurement	208
		8.3.1 WTO Government Procurement Agreement	208
	Q /ı	8.3.2 EU legal framework EU External Trade Policy and Law in Public Procurement	211 213
	0.4	8.4.1 External policy and legislative reform	213
		8.4.2 Proposal on third country market access to the EU public	213
		procurement market	214
		8.4.3 EU DCFTAs	219
	8.5	Conclusion	223
9.	Cor	nclusion	225
	9.1	The EU as a Promoter of Deep Disciplines	225
		Deep Trade Disciplines and Non-trade Objectives	228
	9.3	The EU—a Trade Power Like Any Other	233

9.4 An Interim Assessment of the EU's Deep Trade Agenda in the Post-Doha Era: Promoting Multilateral Rules,	
but not the Multilateral Process	237
Bibliography	241
Index	273

# Table of Cases

### EUROPEAN COURT OF JUSTICE

Cases
Case 22/70 Commission v. Council (ERTA) [1971] ECR 263
Case C-51/75 EMI Records Limited v CBS United Kingdom Limited [1976] ECR 81165
Case 112/80, Firma Anton Dürbeck v. Hauptzollamt Frankfurt am Main- Flughafen
[1981] ECR 109565
Case 270/80, Polydor United and RSO Records Inc v. Harlequin Record Shops Limited
and Simons Records Limited, [1982] ECR 32965
Case C-440/05 Commission v Council [2007] ECR I-909756
Case C-13/07, Commission v. Council, Opinion of Advocate General Kokott,
26 March 200956
Joined Cases C-446/09 Koniklijle Philips Electronics NV v Lucheng meijing Industrial
Company Ltd and Others and C-495/09 Nokia Corporation v Her Majesty's
Commissions of revenue and Customs
Opinions
Opinion 1/75 Draft Understanding on a Local Cost Standard drawn up under the auspices
of the OECD [1975] ECR 135551, 64
Opinion 1/76 Draft Agreement establishing a European laying-up fund for inland waterway
vessels [1977] ECR 741
Opinion 1/78 International Agreement on Natural Rubber [1979] ECR 287151, 52, 64
Opinion 1/94 Competence of the Community to conclude international agreements
on services and the protection of intellectual property [1995] ECR I-52150, 52, 53, 54, 55
GATT/WTO
GATT Panel Report, EEC — Import Regime for Bananas, DS38/R, adopted on
11 February 1994
Report of the Panel, Japan – Measures Affecting Consumer Photographic Film and Paper,
WT/DS44/R, adopted on 22 April 1998
Report of the Panel, Canada – Pharmaceutical Patents Panel Report, Canada — Patent
Protection of Pharmaceutical Products, WT/DS114/R, 2000, adopted on 7 April 2000139
Report of the Panel, European Communities - Protection of Trademarks and Geographical
Indications for Agricultural Products and Foodstuffs - Complaint by the United States,
WT/DS174/R adopted on 15 March 2005
W 1/201/ 1/14 adopted on 1/ Materi 200/
INTERNATIONAL INVESTMENT TREATY AWARDS
NATIONAL AND ASSOCIATION ACCORDING
Metalclad Corp. v Mexico, Award 30 August 2000, 5 ICSID Reports; 16 ICSID
Review-FILJ 168 (2001)
Compania de Aguas del Aconquija S.A. & Compagnie Generale des Eaux v. Argentina,
Award 21 November 2000 ICISD Case No. ARB/97/3, 5 ICSID Rep 296
S.D. Myers v. Canada, Award 21 October 2002, NAFTA/UNCITRAL (2002) ILR 1 80126
Karpa (Marvin Roy Feldman) (CEMSA) v. United Mexican States, Award
16 December 2002, ICSID Case No. ARB (AF)/99/1126
CME v Czech Republic, UNCITRAL Arbitration Proceedings, Award 14 March 2003

### Table of Cases

YVI	ı

Tecmed v United Mexican States, Award, 29 May 2003, 43 ILM 133(2004);	
10 ICSID Reports 133	122
International Thunderbird Gaming Corporation v Mexico, NAfta/UNCITRAL Award	
26 January 2006	121
Saluka Investments BV v Czech Republic, UNCITRAL Partial Award,	
17 March 2006	. 119, 124
Glamis Gold Limited v. United States, NAFTA/UNCITRAL, Award 8 June 2009	123

# Table of Legislation

INTERNATIONAL TREATIES	Agreement on Trade-Related Investment
AND CONVENTIONS	Measures [1994] OJ L 33618
	Agreement between the European
Paris Convention for the Protection of	Community and Australia on trade
Industrial Property [1883].	in wine [1994] OJ L 86152
Available at WIPO Database of	Partnership and Cooperation Agreement
Intellectual Property: http://www.	between the European Communities
wipo.int/treaties/en/ip/paris/trtdocs_	and their Member States and the
wo020.html 147, 148	Republic of Moldova [1998]
Madrid Agreement for the Repression of	OJ L 181192
False or Deceptive Indications of	Agreement between the European
Source on Goods [1891]. Available	Communities and the Government
at WIPO Database of Intellectual	of the United States of America on
Property: http://www.wipo.int/	the application of positive comity
treaties/en/ip/madrid/trtdocs_	principles in the enforcement of
wo032.html143, 144, 147	their competition laws [1998]
Lisbon Agreement for the Protection of	OJ L173191
Appellations of Origin and their	Partnership and Cooperation Agreement
International Registration [1958].	between the European Communities
Available at WIPO Database of	and their Member States, and
Intellectual Property: http://www.	Ukraine [1998] OJ L 49192
wipo.int/lisbon/en/legal_texts/	Agreement between the European
lisbon_agreement.html147	Communities and the Government
General Agreement on Tariffs and Trade	of Canada regarding the application
[1994] OJ L 33615, 17, 19, 21, 22,	of their competition laws [1998]
24, 26, 27, 29, 64, 65, 66, 75,	OJ L175191
80, 81, 98, 128, 140, 152, 186,	Partnership Agreement between the
203, 208, 209	members of the African, Caribbean
Agreement on the Application of Sanitary	and Pacific Group of States (ACP)
and Phytosanitary Measures [1994]	of the one part, and the European
OJ L 33615, 34, 83	Community and its Member States,
Agreement on Technical Barriers to Trade	of the other part [2000] OJ L 317 8
[1994] OJ L 336 14–16, 34, 83	Agreement on Trade, Development and
Agreement on Subsidies and	Cooperation between the European
Countervailing Measures [1994]	Community and its Member States,
OJ L 33618, 180	of the one part, and the Republic
General Agreement on Trade in Services	of South Africa, of the other part
[1994] OJ L 336 9, 16, 18, 52, 53, 61,	[2000] OJ L 31133, 193
66, 75, 76, 80, 81–94, 100,	Euro-Mediterranean Agreement
103, 104, 113, 119, 128,	
140, 186, 203, 221, 225	establishing an association between
Agreement on Trade-Related Aspects of	the European Communities and their Member States, of the one part
Intellectual Property Rights [1994]	
OJ L 336	and the State of Israel, of the other
35, 52–55, 57, 53, 137–169,	part [2000] OJ L 147192
171–177, 186, 226, 228, 230, 235	Agreement establishing an Association
Agreement on Government Procurement	between the European Community
[1994] OJ L 336203, 204, 206,	and its Member States, of the one
208–211, 213–224, 234, 237	part, and the Republic of Chile, of
200 211, 213 221, 231, 23/	the other part [2002] OJ L 38152

Euro-Mediterranean Agreement	167–170, 172, 173, 194–199, 200,
establishing an Association between	221–223, 230, 231
the European Communities and	Stabilisation and Association Agreement
their Member States, of the one	between the European Communities
part, and the Hashemite Kingdom	and their Member States of the one
of Jordan, of the other part [2002]	part, and the Republic of Serbia, of
OJ L 129192	the other part [2013] OJ L 278192
Agreement between the European	Free trade agreement initialled between
Community and the Government	the European Union and its Member
of Japan concerning cooperation on	States, on the one hand, and Central
anti-competitive activities [2003]	America on 20 September 2013.
OJ L183191	Available at: http://trade.ec.europa.eu/
Euro-Mediterranean Agreement	doclib/press/index.cfm?id=961 7-9, 68,
establishing an Association between	70–72, 90, 95, 98–101, 112, 123, 143,
the European Community and its	144, 153–156, 167–170, 173, 194,
Member States, of the one part, and	195, 197–199, 222, 223, 230, 231
the People's Democratic Republic	Comprehensive Economic Trade
of Algeria, of the other part, [2005]	Agreement between the European
OJ L 265192	Union and Canada, Consolidated
Economic Partnership Agreement	Text published 26 September 2014.
between the CARIFORUM States,	Available at: http://ec.europa.eu/trade/
of the one part, and the European	policy/in-focus/ceta/9, 70–72,
Community and its Member States,	89, 91–93, 96, 97, 100, 101, 104,
of the other part [2008]	105, 107, 108, 113, 115–118, 120–124,
OJ L 289 7, 8, 68, 70–72, 89,	127, 128, 131–134, 143, 144, 153, 158,
90, 95, 96, 98, 100–102, 112, 113,	166–170, 172, 173, 194, 195, 197,
143, 144, 153–156, 168–170, 172,	198, 220, 228, 230, 232
194–199, 220–223, 230, 231	UNCITRAL Rules on Transparency
Stabilisation and Association Agreement	in Treaty-based Investor-State
between the European Communities	Arbitration, 1 April 2014). Available
and their Member States, of the	at: http://www.uncitral.org/
one part, and the Republic of	uncitral/uncitral_texts/arbitration/
Montenegro, of the other part	2014Transparency.html
[2010] OJ L 108192	Free Trade Agreement between the
Free Trade Agreement between the	European Union and Singapore, 17
European Union and its Member	October 2014. Available at: http://
States, of the one part, and the	trade.ec.europa.eu/doclib/press/
Republic of Korea, of the other part	index.cfm?id=961
[2011] OJ L168/1	70–73, 90–93, 95, 96, 98–101, 104,
89, 90–96, 98–101, 104, 112, 113,	108, 113, 116–120, 122–124, 127,
143, 144, 153–156, 158, 166–170,	131–134, 143, 144, 154–157, 166,
173–175, 177, 194–198, 220, 221, 226, 230, 237	168–170, 172, 194–198, 220, 226, 238, 230, 232
Anti-Counterfeiting Trade Agreement	250, 250, 252
[2011]. Available at: http://www.ustr.	
gov/acta6, 56–58, 63, 73, 164–167,	$EU\ LAW$
170, 173, 174, 226–228	
Trade Agreement between the European	Basic Treaties
Union and its Member States, of the	Treaty establishing European Economic
one part, and Colombia and Peru, of	Community [1957]. Not Published
the other part [2012] OJ L 201/77, 8,	in OJ28–29, 40, 51–52, 54, 64–65
68, 70–72, 76, 89–91, 95, 96, 98–101,	Single European Act [1987]
112, 113, 143, 144, 155, 156, 158,	OJ L 169 29, 44, 52

Treaty on European Union [1992]	Council Regulation No 978/2012
OJ C 19141	applying a scheme of generalised
Treaty of Amsterdam amending the	tariff preferences and repealing
Treaty on European Union, the	Council Regulation (EC) No 732/
Treaties establishing the European	2008, [2012] OJ L 303/139
Communities [1997] OJ C 340 58	Regulation (EU) No 608/2013 of
Treaty of Nice amending the Treaty	concerning customs enforcement
on European Union, the Treaties	of intellectual property rights and
establishing the European	repealing Council Regulation
	1 0
Communities [2001] OJ C 80 54, 56,	No 1383/2003 [2013]
58–59	OJ L 181, 29.6.2013160–161
Treaty of Lisbon amending the Treaty	Directives
on European Union and the	
Treaty establishing the European	Council Directive 89/665/EEC of 21
Community [2010] OJ C 3063, 8 10,	December 1989 on the coordination
49–51, 53–70, 73, 118, 138, 180,	of the laws, regulations and
182–184, 191–192, 194–195, 200,	administrative provisions relating to
218, 227	the application of review procedures
	to the award of public supply and
Regulation	public works contracts [1989]
Council Regulation (EEC) No 2081/92	OJ L 395211
of 14 July 1992 on the protection	Council Directive 92/13/EEC of 25
of geographical indications	February 1992 coordinating the
and designations of origin for	laws, regulations and administrative
agricultural products and foodstuffs	provisions relating to the application
[1992] OJ L 208 149–150, 152,	of Community rules on the
154, 156	procurement procedures of entities
Commission Regulation (EC) No 2790/	operating in the water, energy,
1999 of 22 December 1999 on	transport and telecommunications
the application of Article 81(3) of	sectors [1992] OJ L 76211
the Treaty to categories of vertical	Directive 97/33/EC of the European
agreements and concerted practices	Parliament and of the Council of
[1999] OJ L 336189	30 June 1997 on interconnection in
Council Regulation (EC) No 1383/2003	Telecommunications with regard
of 22 July 2003 concerning customs	to ensuring universal service and
action against goods suspected	interoperability through application
of infringing certain intellectual	of the principles of Open Network
property rights and the measures	Provision (ONP) OJ
to be taken against goods found to	[1997] L 199
have infringed such rights [2003]	Directive 2002/19/EC of the European
OJ L 196160–164, 171–172	Parliament and of the Council of
Council Regulation (EC) No 139/	7 March 2002 on access to, and
2004 of 20 January 2004 on the	interconnection of, electronic
control of concentrations between	communications networks and
undertakings (the EC Merger	associated facilities [2002]
Regulation), OJ [2004] L 24194	OJ L 108/7101
Council Regulation (EC) No 510/2006	Directive 2004/48/EC of the European
of 20 March 2006 on the protection	Parliament and of the Council of 29
of geographical indications	April 2004 on the enforcement of
and designations of origin for	intellectual property rights [2004]
agricultural products and foodstuffs	OJ L 157160–162, 165,
[2006] OJ L 93145, 154	168–171, 174–175, 177

Proposed Legislation	aimed at ensuring the enforcement
Proposal for a Regulation of the	of intellectual property rights (COM(2006)0168 – C6-0233/
European Parliament and of the Council on the access of third-	2005 – 2005/0127(COD))161,
country goods and services to the	174–175
Union's internal market in public	European Parliament resolution of
procurement and procedures	25 November 2010 on human
supporting negotiations on access	rights and social and environmental
of Union goods and services to the	standards in international trade
public procurement markets of	agreements (2009/2219(INI))
third countries, COM(2012)	P7_TA(2010)043469
124 final214–219, 223–224	Guidelines
European Parliament Resolutions	Commission (EC) (2004) Guidelines on
European Parliament resolution on the	the assessment of horizontal mergers
General Agreement on Trade in	under the Council Regulation
Services (GATS) within the WTO,	on the control of concentrations
including cultural diversity – 12	between undertakings [2004]
March 2003, P5_TA(2003)0087 86	OJ C31/23184
European Parliament legislative	Commission (EC) (2004) Guidelines
resolution of 25 April 2007 on the	on the effect on trade concept
amended proposal for a directive	contained in Articles 81 and 82
of the European Parliament and of	of the Treaty [2004] OJ
the Council on criminal measures	C101/91 173 184

### List of Abbreviations

ACP African Caribbean Pacific

ACTA Anti-Counterfeiting Trade Agreement signed on 1 October 2011

in Tokyo, Japan

ASEAN Association of South East Asian Nations

BIT Bilateral Investment Agreement CAP Common Agricultural Policy

CARICOM Caribbean Community and Common Market

CARIFORUM The Forum of the Caribbean Group of African, Caribbean and

Pacific States

CCP Common Commercial Policy

CEPA Economic Partnership Agreement between the CARIFORUM

States, of the one part, and the European Community and its Member States, of the other part signed on 15 October 2008 in

Bridgetown, Barbados.

CETA Comprehensive Economic Trade Agreement between the EU

and Canada

Colombia-Peru FTA Trade Agreement between the European Union and its Member

States, of the one part, and Colombia and Peru, of the other part

signed on 26 June 2012 in Brussels, Belgium

Cotonou Agreement Partnership Agreement between the members of the African,

Caribbean and Pacific Group of States on the one part and the European Community and its Member States on the other part

signed on 23 June 2000 in Cotonou, Bénin

Doha Round Doha Development Round
ECJ European Court of Justice
EEC European Economic Community
ENP European Neighbourhood Policy
EPA Economic Partnership Agreement

EU European Union

EU-CA FTA Agreement establishing an Association between the European

Union and its Member States, on the one hand, and Central America signed on 29 June 2012 in Tegucigalpa, Honduras

FDI Foreign direct investment FTA Free Trade Agreement

G8 Group of Eight (comprising Canada, France, Germany, Italy,

Japan, Russia, the United Kingdom, and the United States)

GATS General Agreement on Trade in Services

GATT 1947 General Agreement on Tariffs and Trade in force between 1948

and 1994

GATT 1994 General Agreement on Tariffs and Trade in force since 1995

GDP Gross domestic product

GPA Government Procurement Agreement ICN International Competition Network

### List of Abbreviations

xxii

ICSID International Centre for Settlement of Investment Disputes

ILO International Labour Organization IMF International Monetary Fund

IP Intellectual property

KOREU FTA Free Trade Agreement between the European Union and its

Member States, of the one part, and the Republic of Korea, of the other part signed on 10 May 2010 in Brussels, Belgium

MERCOSUR Mercado Comun del Sur (Southern Common Market)

MFN Most-favoured nation

NAFTA North American Free Trade Agreement NGOs non-governmental organizations

OECD Organisation for Economic Co-operation and Development

PTA Preferential Trade Agreement SMP Single Market Programme

TDCA Trade, Development and Cooperation Agreement

TEU Treaty on the European Union

TFEU Treaty on the Functioning of the European Union TRIMs Agreement on Trade Related Investment Measures TRIPS Agreement on Trade Related Aspects of Intellectual

Property Rights

UNCTAD United Nations Commission on International Trade Law UNCTAD United Nations Conference on Trade and Development UNESCO United Nations Educational, Scientific and Cultural

Organization

UNESCO UNESCO Convention on the Protection and Promotion of Convention Diversity on Cultural Expressions signed on 20 October 2005

in Paris, France

WIPO World Intellectual Property Organization
WPDR Working Party on Domestic Regulation

### Introduction

### 1.1 Research Question

On 24 June 2013, the EU Council gave the Commission a mandate to negotiate what would be a historic Transatlantic Trade and Investment Partnership (TTIP) with the US (European Commission (2013b)). The idea of a transatlantic free trade agreement (FTA) itself is nothing new—it has been in the making for the better part of the last two decades (Hindley (1999), pp. 45-60). However, although EU and US leaders have previously been reticent about the prospect of signing a full-blown FTA, they have proved more receptive to the idea in the aftermath of the global economic downturn—an agreement between these two of the world's largest trading blocs may provide a much-needed boost for these flagging economies. And beyond the potential benefits that could be accrued from further trade liberalization, a transatlantic deal would be significant because of what it represents for international trade relations. It signals a recognition of the need to respond to the challenges posed by a multipolar international order where the trade power that was once exerted by the US and (to a lesser extent) the EU in international trade politics is being eroded by the rising importance of Asia and the BRIC (German Marshall Fund, 2012). It is also indicative of how far down in terms of choice of venues for trade liberalization the WTO has fallen since the turn of the century. In the absence of common ground between 'established and emerging powers' (US National Intelligence Council (2012), p. 7), multilateralism has clearly given way to bilateralism and regionalism as the main instruments for trade governance.

One area where 'common ground' is lacking concerns the direction of future trade liberalization. Developed countries, led by the EU and the US, have over the course of the past three decades consistently called for 'deeper integration'—that is, the convergence of behind-the-border or domestic policies and rules such as competition, public procurement, intellectual property (IP), investment, health and safety standards, and financial regulation (Lawrence (1996a), p. XVIII). Underlying the need for deep integration are fundamental changes that have occurred in the international trading system; from the diversification of international economic exchanges and the successive multilateral rounds of tariff cutting (complemented by unilateral tariff reductions) which have highlighted the importance of barriers resulting from divergences in domestic regulation, to the significant advances in transportation and information technology which have enabled

2 Introduction

the fragmentation of production processes. These factors have all contributed to an increased focus on the harmonization and dissemination of pro-competitive regulatory frameworks in order to facilitate market access and the operation of firms doing business abroad. Developing countries have by and large not heeded such calls, however, arguing—inter alia—that the type of regulatory reforms entailed by deep integration would deprive them of the autonomy and flexibility to implement policies that address their developmental needs (Gallagher (2012), p. 17). This fundamental rift is certainly one of the principal reasons behind the collapse of the WTO Doha Development Round (Doha Round).

The EU has been one of the strongest proponents for the inclusion of deep disciplines within the realm of the WTO both during the Uruguay Round (e.g. services, intellectual property, and investment) and the Doha Round negotiations (e.g. 'Singapore issues'—investment, public procurement, competition, and trade facilitation) (WTO (1996)). Notwithstanding the successful conclusion of the WTO 'Bali package', comprehensive reform of the type envisaged in the Doha Round remains an unlikely prospect (Donnan (2014a)), and the focus of the EU's deep trade agenda—that is, the EU's attempts to introduce regulatory disciplines within the sphere of international trade law (Peterson and Young (2007), pp. 795-814)—has shifted towards bilateralism and regionalism. In 2006, the EU launched the Global Europe strategy (European Commission (2006a)), which signalled a significant change in its external trade policy by putting the emphasis on the conclusion of deep and comprehensive FTAs (DCFTAs). The departure from the EU's previous policy approach is twofold: first, the EU has abandoned its policy of focusing exclusively on multilateral trade liberalization by following the lead of the US and Asia in concluding bilateral and regional trade agreements; and secondly, whereas the EU had historically tended to conclude FTAs as a means to achieve political and security goals (e.g. trade agreements concluded with neighbouring countries), the FTAs envisaged by the Global Europe strategy are 'commercially driven' (Woolcock (2007b)) insofar as they seek to increase market access in the lucrative markets in Asia and the emerging economies more generally.

With this new generation of DCFTAs, the EU is keen to pursue its deep trade agenda by going beyond what is currently provided at WTO level and regulating behind-the-border issues, including the Singapore issues. Because tariff barriers between the EU and the US are already relatively low, it follows that any agreement would put tackling barriers resulting from divergences in domestic regulation at the very top of its agenda. In this sense, the TTIP may possibly come to represent the culmination of the EU's deep trade agenda. If these two economic powerhouses are able to agree on the adoption of key common deep disciplines, it is likely that these rules will set the standard that will be followed by the rest of the world. At one fell swoop, the EU and the US could singlehandedly determine the rules of international trade and the core features of domestic market regulation in liberal economies.

Of course, all of this remains very speculative. Given their considerable differences of opinion on key trade issues, as well as the increasingly hostile domestic

opposition to the TTIP, there is no guarantee that the EU and the US will sign the agreement, and even less that such an agreement would contain the sort of deep disciplines put forward by the EU. In the meantime, the EU is happy to continue signing EU DCFTAs with the smaller fish in the pond. The fact that these EU DCFTAs are being concluded in the context of considerable power asymmetries in favour of the EU means that, theoretically, they offer an opportunity for the EU to implement the type of deep disciplines it has always wanted to push through at the multilateral level. They therefore present an opportunity to analyse whether and how the EU's deep trade agenda can materialize in practice. Such is the overarching objective of the present book.

The main question that the book seeks to answer is the nature and content of the disciplines being grafted onto the new generation of EU DCFTAs. Do they simply require the adoption of basic common regulatory disciplines orlike the Europe Agreements, which were designed to ease the process of integration of candidate Member States into the EU—are they being used as tools for the expansion of the EU's regulatory space? Are the rules being sourced from the EU acquis, regulatory models found in other existing international instruments, or a mixture of both, or can the EU DCFTAs be seen as a laboratory for the development of innovative rule-making? A second, related, question concerns how the EU's deep trade agenda, as formulated and implemented in the aftermath of the Global Europe strategy, impacts on perceived notions of what the EU is and how it acts in the international sphere. As a foreign policy power, the EU has typically been portrayed in opposition to the US's hegemonic power based on military power and self-interest. The EU has been variously described as a civilian power, a normative power, or even an ethical power, whose foreign policy goals are achieved through the dissemination of rules and the promotion of governance structures that replicate its own normative values, rather than through military power or other forms of coercion (Bickerton (2011), pp. 75-80). This question has become all the more relevant since the Treaty of Lisbon confirmed the idea of the EU as an external actor motivated not only by mere self-interest but also concerned by the promotion of supposedly European values. Article 3 TEU provides that the EU's external action must contribute 'to the sustainable development of the Earth, solidarity and mutual respect among peoples, free and fair trade, eradication of poverty and the protection of human rights, in particular the rights of the child, as well as to the strict observance and the development of international law, including respect for the principles of the United Nations Charter'. Article 21 TEU then acknowledges the distinctiveness of the EU as an international actor that promotes its values and norms abroad by providing that the EU's external action must 'be guided by the principles which have inspired its own creation, development and enlargement', namely 'democracy, the rule of law, the universality and indivisibility of human rights and fundamental freedoms, respect for human dignity, the principles of equality and solidarity, and respect for the principles of the United Nations Charter and international law'. Finally, in order to remove any doubts that the EU's trade policy should be used to pursue the overall objectives of the EU, it is specified in Article 207 TFEU that the common commercial policy must be conducted 'in the context of the principles and objectives of the Union's external action'. In the context of the deep trade agenda, this approach to foreign policy has in the past manifested itself through a policy of 'managed globalisation' (Meunier and Abdelal (2010), pp. 350-67), which—drawing inspiration from the balance struck between liberalization and social policies in the internal market—seeks to accommodate free trade imperatives with the need to promote non-trade values such as the promotion of democracy, rule of law, human rights, multilateralism, sustainable development, and environmental protection. Yet, as will be seen throughout this study, as the EU's trade policy becomes ever more commercially driven and, arguably, less imbued with narratives concerning non-trade values, it may be questioned whether such representations of the EU's approach to external relations are entirely reflective of reality. By looking at the type of deep disciplines included in its deep FTAs and how the regulatory reforms implicit in these deep disciplines take (or do not take) into account non-trade values, the book aims to shed some light on the nature of the EU's 'actorhood' (Telò (2007), p. 302) in international trade relations.

This book attempts to provide the first comprehensive examination of the deep disciplines included in the new generation of EU FTAs. It provides a legal analysis of the implementation of the EU's supposed deep trade agenda through these FTAs and, in doing so, determines whether there is any substance behind the EU's foreign policy rhetoric regarding the need to introduce regulatory issues within the remit of international trade law. A further distinctive feature of the book relates to the interdisciplinary nature of the research, as the doctrinal legal analysis is conducted in the context of political economy and international relations literature. The objective thus pursued is, on the one hand, to explore the rationale of the EU's deep trade agenda from a political economy perspective and to enquire whether the implementation of the agenda in the FTAs is justifiable and, on the other hand, to question whether the various conceptualizations of the EU as an international actor correspond to the EU's current practice in the context of its FTAs.

### 1.2 Research Methodology

The book undertakes a doctrinal legal analysis of the EU's current attempts to disseminate regulatory disciplines in the context of its trade relations. The main objective is to establish how the EU's deep trade agenda is being implemented in practice. There is, furthermore, a constitutional dimension to the research as it aims to determine the extent to which the EU's deep trade agenda complies with the new requirement under the Treaty of Lisbon for EU trade policy to complement the values and general objectives of EU external action. The legal analysis relies on a number of primary sources such as WTO agreements, EU Treaties, existing bilateral trade agreements entered into by the EU, and the relevant case law of the European Court of Justice (the Court) and of the WTO Dispute

Settlement Body. Moreover, the research also focuses on soft law sources such as communications, speeches and working documents issued, individually or jointly, by the EU and its trading partners. The book also refers to existing legal literature relating to EU external relations law, international trade law, IP law, competition law and public procurement law.

However, the very nature of the deep trade agenda means that the research must adopt an interdisciplinary approach. First, since the rationale for the deep trade agenda is rooted in political economy, the legal analysis must also take into account wider political economy considerations by way of context. Although there is broad recognition among political economists concerning the welfare gains associated with trade liberalization through non-discriminatory treatment ('shallow integration'), the same cannot be said with regard to deep trade integration. This is reflected by the difficulties encountered by the EU in pushing through deep disciplines in the context of the WTO, particularly during the Doha Round. An analysis of the political economy underlying deep trade issues is required in order to understand the objectives pursued by the EU's current policy and to determine the extent to which such policy takes into account objections expressed by various actors (states, non-governmental organizations, academics, etc.). The book thus explores the rationale for the promotion of the various regulatory areas (services, public procurement, IP rights, and competition) in trade policy, examines the arguments for and against the introduction of regulatory disciplines in international trade rules as well as the difficulties encountered by the EU in pushing through this policy in the past. In order to achieve this, recourse is made to existing political economy literature concerning international trade and the external trade relations of the EU. Finally, the book analyses the EU deep trade agenda in the wider context of international relations literature which has over time developed numerous narratives regarding the manner in which the EU seeks to act and influence other international actors through its foreign policy. As external trade policy is one of the core components of the EU's foreign policy, the research aims to contribute to such literature by examining whether the implementation of the EU's deep trade agenda fits with any of the prevailing conceptualizations of the EU as an international actor.

#### 1.3 Boundaries of the Research

A few preliminary comments regarding the limits of the present study are required. Although the book aims to examine the EU's deep trade agenda as a whole, it will focus mostly on the EU DCFTAs. This is, first, because time and space constraints render an in-depth analysis of the multitude of tools and fora utilized by the EU in the context of its deep trade agenda impossible. Secondly, this is because, following the Global Europe strategy, it has become clear that EU DCFTAs now take pride of place in the EU's trade policy. Multilateral trade liberalization might still be identified as the number one priority of the EU's

6 Introduction

trade policy but the reality is that the prospects of accomplishing the comprehensive reforms initially envisaged in the Doha Round in the short to medium term are—to put it kindly—very slim. In the meantime, the EU's enthusiasm for EU DCFTAs shows no signs of abating. Thirdly, the EU DCFTAs envisaged by the EU are comprehensive, covering both border and behind-the-border measures and essentially revisiting all of the regulatory issues that it sought to include in the Doha Round. As a result, contrary to unilateral instruments such as the General System of Preferences (GSP), which tend to focus on the promotion of good governance reforms, protection of labour rights, and environmental protection, as well as multilateral agreements such as the World Intellectual Property Organization (WIPO) conventions, soft law arrangements such as the UNCITRAL Model Law on Public Procurement, which are all single-issue legal instruments, the EU DCFTAs provide a window into the deep trade agenda as a whole. This is not to say that the study turns a blind eye to other legal instruments where these represent an important avenue for the EU to pursue its deep trade agenda or where these complement in a significant manner what is being done in EU DCFTAs. For example, in the context of IP enforcement regulation, the book examines certain aspects of the Anti-Counterfeiting Trade Agreement (ACTA) (European Commission (2011d))—a plurilateral agreement requiring higher enforcement standards than those set under TRIPS—which was rejected by the European Parliament but has had a considerable impact on the content of EU DCFTAs.

Since 2006, the EU has launched FTA negotiations with a number of countries or country groupings which broadly fit the economic profile set out by the Global Europe strategy in that all such agreements are justified by commercial considerations. These include ASEAN, Canada, Gulf Cooperation Council (GCC), India, Korea, MERCOSUR, and, more recently, the US (European Commission (2013c)). So far, the EU has struggled to turn these negotiations into fully fledged FTAs. Most of the negotiations remain ongoing processes whilst some have been abandoned (the FTA negotiations with GCC were suspended in 2008, whilst the negotiations with the idea of an ASEAN-EU FTA has been temporarily abandoned in favour of bilateral negotiations with individual ASEAN member states).1 To date, the EU has only signed one FTA with one of the priority partners originally identified under the Global Europe strategy: the EU-Korea FTA (KOREU FTA) which was signed on 10 May 2010 and entered into force on 1 July 2011. Both parties had significant vested interests in the swift conclusion of an agreement. From the EU's side, there was the fact that Korea and the US were negotiating an FTA which, once concluded, could lead to the discrimination of European firms in favour of their US competitors. For Korea, the main driver for the negotiations was the promise of enhanced access to the EU market, particularly in the automotive sector (Elsig and Dupont (2010), pp. 500-1). The final

<sup>&</sup>lt;sup>1</sup> Negotiations are currently ongoing with India, Japan, Malaysia, MERCOSUR, Thailand, the United States, and Vietnam.

outcome is a comprehensive and WTO-plus FTA covering trade in manufactured goods (including standardization of safety and environmental automotive standards eliminating tariffs for most manufactured goods), trade in agricultural goods, services, IP and public procurement, competition, and sustainable development (Cooper (2011); Harrison (2013), pp. 57–65). That the EU has thus far failed to conclude FTAs with the majority of the countries identified by the Global Europe strategy suggests that its comprehensive deep liberalization agenda may have been too ambitious from the outset. This is particularly relevant in the context of negotiations with emerging economies in Asia and South America that have opposed the EU's attempts to introduce deep disciplines at the multilateral level.

However, the EU has concluded, and continues to negotiate, a number of FTAs which, whilst being driven primarily by political and development considerations and not targeting countries identified by the Global Europe strategy, apply the Global Europe ethos insofar as they are comprehensive in scope and have a strong regulatory dimension focused on WTO-plus issues (European Commission (2006b)). This is the case of the economic partnership agreement signed by the EU and the CARIFORUM group of states2 (CEPA), the FTA signed with Peru and Colombia (Colombia-Peru FTA) and the FTA component of the EU-Central America Association Agreement (EU-CA FTA). The CEPA is underpinned by the Cotonou Agreement signed on 23 June 2000<sup>3</sup>—an association agreement governing the trade, development cooperation, and political relationship between the EU and the countries currently making up the African, Caribbean and Pacific Group of States (ACP) (Bartels (2007), pp. 715–56). The signing of the Cotonou agreement signalled a shift away from the focus on trade and development that had characterized the previous EU-ACP regime under the successive Lomé Conventions (Ibid) as they (i) provided for the expiry of the non-reciprocal trade preferences (which were deemed to violate the General Agreement on Tariffs and Trade<sup>4</sup>) which are to be replaced with FTAs which will be signed with separate regional groupings (so-called economic partnership agreements) and (ii) added a political pillar to EU-ACP relations which places greater emphasis on strengthening dialogue concerning security issues, including conflict prevention and peacekeeping, respect for human rights, and good governance. The CEPA, signed on 15 October 2008, was the first and remains to date the only economic partnership agreement concluded with an ACP regional grouping. It departs from the Lomé trade regime in two fundamental aspects. First, insofar as it puts an end to the non-reciprocal preferential access of Caribbean States to the EU market. Secondly, the negotiations of the CEPA were informed by the Global

<sup>&</sup>lt;sup>2</sup> The CARIFORUM Group refers to the Caribbean States currently including the Member States of the Caribbean Community and the Dominican Republic. See http://www.caricom.org/jsp/community\_organs/cariforum/cariforum\_main\_page.jsp?menu=cob.

<sup>&</sup>lt;sup>3</sup> Partnership agreement 2000/483/EC between the members of the African, Caribbean and Pacific Group of States of the one part, and the European Community and its Member States, of the other part, signed in Cotonou on 23 June 2000, OJ, L 317.

<sup>&</sup>lt;sup>4</sup> GATT Panel Report, EEC—Import Regime for Bananas, DS38/R, 11 February 1994.

8 Introduction

Europe strategy as the agreement is a comprehensive, WTO-plus FTA covering a number of deep disciplines in the area of services, IP, public procurement, and competition (Sauvé and Ward (2009)). In fact, as the first deep FTA concluded by the EU following the Global Europe strategy, the CEPA has set the template for all subsequent EU DCFTAs (Hoffmesiter (2013), p. 13).

Likewise, in 2007 the EU launched negotiations for the conclusion of Association Agreements with the Andean Community (Bolivia, Colombia, Ecuador, and Peru) and six Central American countries (Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, and Panama) in order to provide a framework for political dialogue, cooperation, and trade. The negotiations with the Andean Community were suspended in 2008 because of disagreements between Andean countries and were thereafter re-launched only with Colombia and Peru, which, led to the signing of the Colombia-Peru FTA on 26 June 2012.<sup>5</sup> The EU-Central America Association Agreement was signed on 29 June 2012, although it is yet to be ratified by all Central American countries involved (European Commission (2013c), p. 4). Again, it must be noted that the content of the Colombia-Peru FTA as well as the EU-CA FTA follow the template set out in the KOREU FTA and the CEPA by including rules that far exceed what is currently provided under WTO law. Finally, the book also examines the EU-Singapore FTA concluded in December 2012.6 The EU-ASEAN FTA negotiations, launched in 2007, collapsed two years later partly because the ASEAN countries were unable to agree on a common negotiating position and partly because they were reluctant to acquiesce to the EU's demands that countries whose economic development was deemed insufficient (Cambodia and Laos) or whose human rights record was considered poor (Burma) should be excluded from the negotiating process. This forced the EU to pursue negotiations on an individual basis with Singapore, Malaysia, and Vietnam. The EU-Singapore FTA remains to date the only trade agreement concluded by the EU with an ASEAN country. Significantly, it is one of the first EU DCFTAs to make use of the extension of the EU's external competence in the area of foreign direct investment by including investment protection provisions and investment arbitration clauses. Negotiations were concluded on 17 October 2014 but the approval and the ratification of the EU-Singapore FTA have been delayed as a consequence of the Commission's decision to request an opinion of the Court of Justice on whether the EU has the competence to conclude the agreement alone.<sup>7</sup> The outcome of this procedure will have a huge bearing on the future development of the EU's external trade policy

<sup>&</sup>lt;sup>5</sup> The Colombia–Peru FTA will enter into force once ratified by all Member States. It has been provisionally applied with Peru since 1 March 2013 (IP/13/173) and with Colombia since 1 August 2013 (IP/13/749).

<sup>&</sup>lt;sup>6</sup> The EU–Singapore FTA is yet to be formally approved by the Commission, the Council of Ministers and the European Parliament. Ratification is expected at the end of 2014 at the earliest (European Commission (2014)).

<sup>&</sup>lt;sup>7</sup> Commission Decision, requesting an opinion of the Court of Justice pursuant to article 218(11) TFEU on the competence of the Union to sign and conclude a Free Trade Agreement with Singapore, C(2014) 8218 final.