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A RESTATEMENT OF THE ENGLISH LAW OF UNJUST ENRICHMENT

ANDREW BURROWS

ASSISTED BY AN ADVISORY GROUP OF ACADEMICS, JUDGES,
AND PRACTITIONERS

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CONTENTS

Advisory Group Introduction	vii ix
COMMENTARY	23
Part 1: General	25
Part 2: Enrichment at the claimant's expense	41
Part 3: When the enrichment is unjust	63
Part 4: Defences	117
Part 5: Restitutionary rights	154
Table of statutes	179
Table of cases	180
Index	187



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INTRODUCTION

1 Why a Restatement?

A Restatement is a novel concept in relation to English law. In contrast, the Restatements produced by the American Law Institute are well known as non-legislative, but powerfully persuasive, statements of the law applying across the USA. While knowing what the law is in England and Wales does not raise the multi-jurisdictional problems encountered in the USA, there are nevertheless real benefits to be gained in setting out what the law is in England and Wales in as clear and accessible a form as possible. This may be said of more areas of the law than just the law of unjust enrichment, but it is believed that a Restatement of this area is particularly apt at this time for several reasons.

First, the law of unjust enrichment is a newly recognised subject. While the relevant case law is long standing, the subject was only 'officially' accepted in English law in 1991 by the House of Lords in *Lipkin Gorman v Karpnale Ltd* [1991] 2 AC 548 following the path-breaking work of Goff and Jones, *The Law of Restitution* (first published in 1966). Given its recent provenance, many lawyers have never studied the subject and, not surprisingly, find it an especially difficult area. A Restatement can help to make the law of unjust enrichment better known and better understood.

Secondly, some of the complexity is caused by the archaic terminology used and by the historic failure to provide a clear conceptual structure. Even the name of the subject has been a matter of difficulty, with Goff and Jones' favoured title (until the 8th edition in 2011) being 'the law of restitution' rather than 'the law of unjust enrichment'. A Restatement can remove, or at least reduce, those difficulties.

Thirdly, this area of English law has already benefited hugely from a close working relationship between academics, judges and practitioners. This Restatement project has provided the opportunity for a further strengthening of that collaborative relationship.

Fourthly, those working in this area in this jurisdiction have an expertise, and an interest in the subject, that is unrivalled across the world. It is important that this expertise is tapped while it exists.

Fifthly, there are signs from Europe that aspects of English law may be lost in an attempt to harmonise areas of private law across Europe. Particularly relevant to this project are the European model rules for 'Unjustified Enrichment' in Book VII of the *Draft Common Frame of Reference* (prepared by the Study Group on a European Civil Code and the Research Group on EC Private Law (Acquis Group)); and the proposed EU Regulation on a Common European Sales Law, which has some provisions on restitution after termination of a contract for the

sale of goods. Whether one believes in European legal harmonisation or not, it is essential that the subtleties of English law are properly understood before there is consideration of whether they should be abandoned.

Sixthly, there is the inspiration to be gained from the recent US *Restatement Third*, *Restitution and Unjust Enrichment* published in 2011 after some thirteen years of work. This is a magnificent piece of work, led by the reporter Professor Andrew Kull. It is important to appreciate, however, that the approach of the US Restatement is rather different from that of this Restatement. The US Restatement contains a mass of detail with a compilation of all relevant cases from across the USA. This Restatement is more modest in its focus. It aims to stand back from, and to provide an overview of, the details of the English law on this subject. The result is that this Restatement is more conceptual, and less contextual, than the US *Restatement Third*.

It should be added that this Restatement project has provided a major intellectual challenge for those involved. This in turn has helped to enhance our understanding of this area of the law and it is fervently hoped that readers of this work will reap the benefit of that improved understanding. One cannot overstate the complexity and excitement involved in trying to 'hone down' what is essentially a common law area to specific and succinct rules and principles.

2 Type of Restatement

The word 'Restatement' might suggest that one is purely concerned to state the present law. That would be marginally misleading. What is being aimed for is the best interpretation of the present law. In some limited circumstances, this may clash with existing precedents so that one would require a decision of the Supreme Court to lay down the law as here set out. In other words, on some matters the Restatement takes a principled interpretation of the law that may be regarded as going further than the existing cases. The commentary makes clear where this is so. It may help to think of this as a 'principled' or 'progressive' Restatement.

It should be stressed that it is *not* intended that the Restatement should be enacted as legislation. On the contrary, the intention is for the Restatement to be a persuasive authority but non-binding; and it is envisaged that there may be periodic revisions of the Restatement to reflect new developments and thinking. It would be wholly contrary to the desires and aspirations of those who have been responsible for this project for the Restatement to be seen as working against the common law tradition. The idea, admittedly novel, is for the Restatement to supplement and enhance our understanding of the common law, and to make it more accessible, not to replace it.

3 Type of commentary

It will be seen that the commentary attempts to state matters as succinctly as possible. Hypothetical or real examples have often been used in the belief that this is commonly the best way of understanding the law. The leading cases, but not all conceivable relevant cases, have been cited and the citation of academic literature has been kept to a minimum. The aim is to explain the Restatement, not to reproduce the textbooks in this area.

4 Intended readership

It is hoped that all lawyers dealing with issues in this area, whether as practitioners, judges, or academics, will benefit from this Restatement. Non-lawyers too may find it of interest and help, but the complexities are such that a degree of legal knowledge is likely to be necessary in order to understand all the provisions and commentary.

5 Working methods

Work started on this project in October 2010 and was completed in June 2012. Four five-hour meetings of the advisory group were held, three at All Souls, Oxford, and one at University College London. In advance of those meetings, drafts of parts of the Restatement and the commentary were prepared by Andrew Burrows and circulated electronically. Comments were then sent back, and revised versions of the Restatement and commentary were again sent out in advance of each meeting. Those drafts were then discussed at the meetings. They were further revised in the light of the discussions. While Andrew Burrows alone accepts responsibility for the Restatement and the commentary, and not all members of the Advisory Group agree with his version—indeed, it may be that each member would express matters somewhat differently throughout—he wishes to put on record the immense assistance he has derived from the Advisory Group, for which he is extremely grateful. The Restatement and the commentary seek to reflect the insights gained from the written comments and the discussions in the meetings. It has been a rich and rewarding collaborative exercise. Further invaluable assistance on drafting has been given by retired Parliamentary Counsel.

Andrew Burrows would also like to thank Norton Rose, who provided funding for this project, and those involved at Oxford University Press, especially Alex Flach and Emma Brady, for their enthusiasm for publishing this work and for their efficiency and skill in doing so.

6 Overview of structure and substance of the Restatement

The Restatement has five Parts. After the Introduction (which introduces the central ideas and provides an overview of what follows), the Restatement follows the conceptual structure for the subject that is now widely accepted. So it examines

enrichment, at the claimant's expense (both in Part 2), the unjust question (Part 3), and defences (Part 4). Part 5 looks at the rights (or, as some might prefer to label them, the remedies) that effect restitution for unjust enrichment.

Some particular substantive features of the Restatement are worthy of mention at the outset.

- (i) Restitution for wrongs, and other examples of restitution for reasons other than unjust enrichment, are outside the scope of this Restatement (s 1(3)).
- (ii) In deciding whether an enrichment is unjust, the Restatement takes the 'unjust factors' approach (s 3). But it accepts that, in general, an enrichment is not unjust if the benefit was owed to the defendant by the claimant under a valid legal obligation (s 3(6)). This qualification suggests that the distinction between the 'unjust factors' approach at common law and the civilian 'absence of basis' approach to the unjust question is not as sharp as is often thought.
- (iii) It is explained in s 3 that the unjust factors, which are set out in detail in Part 3, fall into two classes: first, those dealing with problems with the claimant's consent and, secondly, those dealing with other valid reasons why the enrichment is unjust.
- (iv) The Restatement presents an integrated view of common law and equity within this area. Indeed, with one minor exception in s 30(8)(a) (dealing with the doctrine of laches) there is no reference in the Restatement to the historical labelling of common law and equity.
- (v) Both personal and proprietary restitution are dealt with. While the standard restitutionary right is a personal right to a monetary restitutionary award to recover the value of the defendant's enrichment (ss 5(2)(a) and 34), other restitutionary rights (often referred to as 'proprietary restitution') are also responses to unjust enrichment (ss 5(2)(b) and 35). The role of subrogation (by operation of law) in effecting proprietary, as well as personal, restitution (and in preventing an anticipated unjust enrichment) is set out in s 36.
- (vi) Much archaic terminology is cut through by referring to the standard award as a 'monetary restitutionary award' (ss 5(2)(a) and 34).
- (vii) It is recognised that 'free acceptance' is a test of enrichment (s 7(3)(c)).
- (viii) 'At the expense of' is analysed as meaning that the benefit was obtained from the claimant and, subject to exceptions, directly from the claimant rather than by way of a third party (s 8). Tracing within the law of unjust enrichment is explained as a means of establishing that the enrichment was at the claimant's expense (s 9).

- (ix) Ignorance and powerlessness are recognised as unjust factors but, where operative, a fiduciary's lack of authority is recognised as being the appropriate unjust factor, rather than ignorance or powerlessness (ss 16 and 17).
- (x) Some uncertainties in the law are left open. For example, whether in the context of mistaken gifts there is a requirement for the mistake to be serious as well as causative (s 10(4)(a)); whether in the context of obtaining a trust asset from a fiduciary acting without authority the defendant is strictly liable (s 17(2)); and whether agency operates as a strong or weak defence (s 25).

The Restatement is based on the law as at 30 June 2012.



A RESTATEMENT OF THE ENGLISH LAW OF UNJUST ENRICHMENT



A RESTATEMENT OF THE ENGLISH LAW OF UNJUST ENRICHMENT

PART 1 GENERAL

- 1 Restitution for unjust enrichment
- 2 Enrichment at the claimant's expense
- 3 When the enrichment is unjust
- 4 Defences
- 5 Restitutionary rights
- 6 Prevention of anticipated unjust enrichment

PART 2

ENRICHMENT AT THE CLAIMANT'S EXPENSE

- 7 Enrichment
- 8 At the claimant's expense: general
- 9 At the claimant's expense: tracing

PART 3

WHEN THE ENRICHMENT IS UNJUST

- 10 Mistake
- 11 Duress
- 12 Undue influence
- 13 Exploitation of weakness
- 14 Incapacity of the individual
- 15 Failure of consideration
- 16 Ignorance or powerlessness
- 17 Fiduciary's lack of authority
- 18 Legal compulsion
- 19 Necessity
- 20 Factors concerned with illegality
- 21 Unlawful obtaining or conferral of a benefit by a public authority
- 22 Financial institutions and constructive notice

PART 4

DEFENCES

- 23 Change of position
- 24 Estoppel
- 25 Agency as a defence
- 26 Counter-restitution
- 27 Purchaser in good faith, for value and without notice
- 28 Illegality as a defence

A Restatement of the English Law of Unjust Enrichment

- 29 Resolved disputes
- 30 Limitation
- 31 Special statutory defences: passing on and prevailing practice
- 32 Contractual or statutory exclusion
- 33 Affirmation

PART 5 RESTITUTIONARY RIGHTS

- 34 Personal right to a monetary restitutionary award
- 35 Other restitutionary rights
- 36 Subrogation

A RESTATEMENT OF THE ENGLISH LAW OF UNIUST ENRICHMENT

PART 1 GENERAL

1 Restitution for unjust enrichment

- (1) A claimant has a right to restitution against a defendant who is unjustly enriched at the claimant's expense.
- (2) A right to restitution is a right to the reversal of the defendant's enrichment.
- (3) A right to restitution against a defendant who is unjustly enriched at the claimant's expense is to be distinguished from a right to restitution that exists for a reason other than that the defendant has been unjustly enriched at the claimant's expense, and in particular from a right to restitution founded on—
 - (a) an agreement or promise;
 - (b) a civil wrong (for example a tort, a breach of contract or a breach of fiduciary duty);
 - (c) a crime;
 - (d) continuing ownership.
- (4) A right to restitution for unjust enrichment may be claimed concurrently with another claim (for example, for a tort or breach of contract) but satisfaction of more than one claim is not permitted where it would produce double recovery.
- (5) This Restatement is concerned only with the law as it applies in England and Wales.

2 Enrichment at the claimant's expense

Part 2 contains provisions about the meaning of—

- (a) enrichment (see section 7), and
- (b) at the claimant's expense (see sections 8 and 9).

3 When the enrichment is unjust

- (1) Part 3 is about when the defendant's enrichment is unjust.
- (2) It deals with two classes of case—
 - (a) the first is where the claimant's consent to the defendant's enrichment was impaired, qualified or absent;
 - (b) the second is where, even though the claimant consented to the defendant's enrichment, there is a valid reason why the enrichment is unjust.
- (3) In the first class are—
 - (a) mistake (see section 10);

A Restatement of the English Law of Unjust Enrichment

- (b) duress (see section 11);
- (c) undue influence (see section 12);
- (d) exploitation of weakness (see section 13);
- (e) incapacity of the individual (see section 14);
- (f) failure of consideration (see section 15);
- (g) ignorance or powerlessness (see section 16);
- (h) fiduciary's lack of authority (see section 17).
- (4) In the second class are—
 - (a) legal compulsion (see section 18);
 - (b) necessity (see section 19);
 - (c) factors concerned with illegality (see section 20);
 - (d) unlawful obtaining, or conferral, of a benefit by a public authority (see section 21).
- (5) In this Restatement "unjust factor" means any of the cases mentioned in subsections (3) and (4).
- (6) In general, an enrichment is not unjust if the benefit was owed to the defendant by the claimant under a valid contractual, statutory or other legal obligation (see sections 10(6), 11(6), 12(6), 13(4), 14(4) and 19(3)(c); but cf. section 15(5)).
- (7) In the case dealt with in section 36(3) the enrichment is unjust because, if not reversed or prevented, the defendant would be over-indemnified.

4 Defences

- (1) Part 4 sets out defences that defeat, in whole or in part, a claim based on unjust enrichment.
- (2) Subject to subsection (3), the burden of proving a defence is on the defendant.
- (3) The burden of proving that a limitation period has not expired is on the claimant.

5 Restitutionary rights

- (1) Part 5 sets out the rights available to the claimant ("the restitutionary rights").
- (2) The restitutionary rights are of two types—
 - (a) a personal right to a monetary restitutionary award (see section 34), which is available whatever the unjust factor, and
 - (b) depending on the unjust factor, one or more of the rights mentioned in section 35(1).
- (3) A claim may be made for—
 - (a) a restitutionary right based on more than one unjust factor (for example, mistake and duress), or

A Restatement of the English Law of Unjust Enrichment

- (b) more than one of the restitutionary rights, or
- (c) subject to section 25, a restitutionary right against both a principal and an agent;

but satisfaction of more than one claim is not permitted where it would produce double recovery.

6 Prevention of anticipated unjust enrichment

- (1) In limited circumstances, a claimant has a right to prevent an anticipated unjust enrichment of a defendant at the claimant's expense.
- (2) In particular, subrogation under section 36(3) may prevent an anticipated unjust enrichment.

PART 2 ENRICHMENT AT THE CLAIMANT'S EXPENSE

7 Enrichment

- (1) "Enrichment" requires the obtaining of a benefit.
- (2) The benefits which may constitute enrichment include: money, goods or land; the use of money, goods or land; services; the crediting of a bank account; the discharge of a debt or other liability; the forgoing of a claim; and intangible property (such as intellectual property, receivables or shares).
- (3) But a defendant is not to be regarded as enriched unless the claimant shows that—
 - (a) no reasonable person would deny that the defendant has been enriched (as is normally the case where, for example, the defendant has obtained money or has been saved necessary expense or has turned a non-monetary benefit into money), or
 - (b) the defendant chose the benefit (by, for example, requesting it, or demanding or taking it or, after a request for its return, retaining it when it was readily returnable), or
 - (c) the defendant, having had the opportunity to reject the benefit, freely accepted it knowing or believing that the claimant expected payment for it.
- (4) Subject to section 25, where an agent is acting for a principal, the enrichment of the agent is to be treated as also being the enrichment of the principal.

8 At the claimant's expense: general

- (1) The defendant's enrichment is at the claimant's expense if the benefit obtained by the defendant is—
 - (a) from the claimant, and